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Form 990

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2019

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning 07-01-2019 , and ending 06-30-2020

B Check if applicable:  
☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return/terminated  
☐ Amended return  
☐ Application pending

C Name of organization  
THE NATURE CONSERVANCY

Doing business as

Number and street (or P.O. box if mail is not delivered to street address)Room/suite  
4245 FAIRFAX DRIVE

City or town, state or province, country, and ZIP or foreign postal code  
ARLINGTON, VA 222031606

F Name and address of principal officer:  
JENNIFER MORRIS  
4245 FAIRFAX DRIVE  
ARLINGTON, VA 22203

H(a) Is this a group return for subordinates?  
☐ Yes ☒ No  
H(b) Are all subordinates included?  
☐ Yes ☐ No  
If "No," attach a list. (see instructions)  
H(c) Group exemption number ▶

D Employer identification number  
53-0242652

E Telephone number  
(703) 841-5300

G Gross receipts \$ 1,138,106,642

I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.NATURE.ORG

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: 1951

M State of legal domicile: DC

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities:  
TNC'S MISSION IS TO CONSERVE THE LANDS AND WATERS ON WHICH ALL LIFE DEPENDS.

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a)

4 Number of independent voting members of the governing body (Part VI, line 1b)

5 Total number of individuals employed in calendar year 2019 (Part V, line 2a)

6 Total number of volunteers (estimate if necessary)

7a Total unrelated business revenue from Part VIII, column (C), line 12

7b Net unrelated business taxable income from Form 990-T, line 39

Revenue

8 Contributions and grants (Part VIII, line 1h)

9 Program service revenue (Part VIII, line 2g)

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d )

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3 )

14 Benefits paid to or for members (Part IX, column (A), line 4)

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

16a Professional fundraising fees (Part IX, column (A), line 11e)

16b Total fundraising expenses (Part IX, column (D), line 25) ▶91,160,244

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)

19 Revenue less expenses. Subtract line 18 from line 12

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

22 Net assets or fund balances. Subtract line 21 from line 20

Prior Year

Current Year

Beginning of Current Year

End of Year

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

\*\*\*\*\*  
Signature of officer

2021-05-14  
Date

LEONARD WILLIAMS, CHIEF FINANCIAL OFFICER  
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date  
2021-05-14

Check ☐ if self-employed

PTIN  
P00851654

Firm's name ▶ COHNREZNICK LLP

Firm's EIN ▶ 22-1478099

Firm's address ▶ 14 SYLVAN WAY  
PARSIPPANY, NJ 070543801

Phone no. (973) 228-3500

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11282Y

Form 990 (2019)

**Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☒**1** Briefly describe the organization's mission:

THE MISSION OF THE NATURE CONSERVANCY IS TO CONSERVE THE LANDS AND WATERS ON WHICH ALL LIFE DEPENDS.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code: ) (Expenses \$ 642,805,369 including grants of \$ 68,522,739 ) (Revenue \$ 161,714,698 )

See Additional Data

**4b** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

See Additional Data

**4c** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

See Additional Data

(Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

BUILD HEALTHY CITIES -WE HAVE HELPED INTEGRATE URBAN FORESTS, RAIN GARDENS, PARKS AND WETLANDS INTO SUSTAINABLE CITY PLANNING TO BRING NATURE'S BENEFITS TO URBAN RESIDENTS. WE HAVE HELPED PROMOTE GREEN CITY DESIGNS LIKE PERMEABLE SURFACES AND RAIN GARDENS THAT CAN MANAGE STORMWATER WHILE PROVIDING HEALTH BENEFITS AND REDUCING POLLUTION IN OUR RIVERS. WE HAVE WORKED WITH CITIES FROM NEW ORLEANS TO BEIJING TO USE NATURE AS THE FIRST LINE OF DEFENSE AGAINST THE EFFECTS OF CLIMATE CHANGE, AND BECAUSE PEOPLE IN CITIES ARE INCREASINGLY DISCONNECTED FROM GREEN SPACES, WE HAVE HELPED FACILITATE ACCESS TO AND ENGAGEMENT NATURE.

**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ► 642,805,369

**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	<b>1</b> Yes	
<b>2</b> Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	<b>2</b> Yes	
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	<b>3</b>	No
<b>4 Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	<b>4</b> Yes	
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	<b>5</b>	No
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	<b>6</b> Yes	
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	<b>7</b> Yes	
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	<b>8</b>	No
<b>9</b> Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	<b>9</b>	No
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	<b>10</b> Yes	
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	<b>11a</b> Yes	
<b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	<b>11b</b> Yes	
<b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	<b>11c</b>	No
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	<b>11d</b> Yes	
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	<b>11e</b> Yes	
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	<b>11f</b> Yes	
<b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	<b>12a</b>	No
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	<b>12b</b> Yes	
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	<b>13</b>	No
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?	<b>14a</b> Yes	
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	<b>14b</b> Yes	
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	<b>15</b> Yes	
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	<b>16</b>	No
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	<b>17</b> Yes	
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	<b>18</b> Yes	
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	<b>19</b>	No
<b>20a</b> Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	<b>20a</b>	No
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<b>20b</b>	
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	<b>21</b> Yes	

**Part IV Checklist of Required Schedules (continued)**

		Yes	No	
<b>22</b>	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . .	22	Yes	
<b>23</b>	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J . . . . .	23	Yes	
<b>24a</b>	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .	24a	Yes	
<b>b</b>	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .	24b		No
<b>c</b>	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	24c		No
<b>d</b>	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .	24d		No
<b>25a</b>	<b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . . . . .	25a		No
<b>b</b>	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .	25b		No
<b>26</b>	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II . . . . .	26	Yes	
<b>27</b>	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III . . . . .	27		No
<b>28</b>	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
<b>a</b>	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV . . . . .	28a		No
<b>b</b>	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV . . . . .	28b		No
<b>c</b>	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV . . . . .	28c		No
<b>29</b>	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . . . .	29	Yes	
<b>30</b>	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . . . . .	30	Yes	
<b>31</b>	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . . . . .	31		No
<b>32</b>	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . . . . .	32		No
<b>33</b>	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I . . . . .	33	Yes	
<b>34</b>	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .	34	Yes	
<b>35a</b>	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
<b>b</b>	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . .	35b	Yes	
<b>36</b>	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 . . . . .	36		No
<b>37</b>	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI . . . . .	37		No
<b>38</b>	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O. . . . .	38	Yes	

**Part V Statements Regarding Other IRS Filings and Tax Compliance**Check if Schedule O contains a response or note to any line in this Part V . . . . . ☒

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . . . . .	1a	4,102
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . . . . .	1b	0
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .	1c	Yes

**Part V Statements Regarding Other IRS Filings and Tax Compliance** (continued)

<b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . . . . .	<b>2a</b> 4,091			
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	<b>2b</b>	Yes		
<b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .	<b>3a</b>	Yes		
<b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . . . .	<b>3b</b>	Yes		
<b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .	<b>4a</b>	Yes		
<b>b</b> AR, AS, BF, BH, BL, BR, CA, CI, CH, CO, CS, DR, EC, GB, GM, GR, GT, HO, HU, IN, IN, JA, KE, KS, MA, MX, FM, MO, MY, NE, NI, NO, PA, PA, PP, PE, PO, QA, RS, SO, SO, SW, TW, TZ, TU, AE, UW, VA, ZR	<b>5a</b>		No	
<b>b</b> Did any taxable party notify the organization that it was a party to a prohibited tax shelter transaction?	<b>5b</b>		No	
<b>c</b> See instructions for filing requirements for Form 8866-1, Report of Foreign Bank and Financial Accounts (FBAR). If "Yes," to line 5a or 5b, did the organization file Form 8866-1?	<b>5c</b>			
<b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . .	<b>6a</b>	Yes		
<b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .	<b>6b</b>	Yes		
<b>7 Organizations that may receive deductible contributions under section 170(c).</b>				
<b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .	<b>7a</b>	Yes		
<b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .	<b>7b</b>	Yes		
<b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .	<b>7c</b>	Yes		
<b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year . . . . .	<b>7d</b> 10			
<b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	<b>7e</b>		No	
<b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .	<b>7f</b>		No	
<b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .	<b>7g</b>		No	
<b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .	<b>7h</b>	Yes		
<b>8 Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . .	<b>8</b>		No	
<b>9 Sponsoring organizations maintaining donor advised funds.</b>				
<b>a</b> Did the sponsoring organization make any taxable distributions under section 4966? . . . . .	<b>9a</b>		No	
<b>b</b> Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . .	<b>9b</b>		No	
<b>10 Section 501(c)(7) organizations.</b> Enter:				
<b>a</b> Initiation fees and capital contributions included on Part VIII, line 12 . . . . .	<b>10a</b>			
<b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . . . .	<b>10b</b>			
<b>11 Section 501(c)(12) organizations.</b> Enter:				
<b>a</b> Gross income from members or shareholders . . . . .	<b>11a</b>			
<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . .	<b>11b</b>			
<b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	<b>12a</b>			
<b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	<b>12b</b>			
<b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>				
<b>a</b> Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.	<b>13a</b>			
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . .	<b>13b</b>			
<b>c</b> Enter the amount of reserves on hand . . . . .	<b>13c</b>			
<b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year? . . . . .	<b>14a</b>		No	
<b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .	<b>14b</b>			
<b>15</b> Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? . . . . . If "Yes," see instructions and file Form 4720, Schedule N.	<b>15</b>	Yes		
<b>16</b> Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . . . . If "Yes," complete Form 4720, Schedule O.	<b>16</b>		No	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	20	
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
b	Enter the number of voting members included in line 1a, above, who are independent	17	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6	Did the organization have members or stockholders?		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	Yes	
b	Each committee with authority to act on behalf of the governing body?	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No	
10a	Did the organization have local chapters, branches, or affiliates?	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	Yes	
13	Did the organization have a written whistleblower policy?	Yes	
14	Did the organization have a written document retention and destruction policy?	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	Yes	
b	Other officers or key employees of the organization	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	Yes	

Section C. Disclosure

17

List the states with which a copy of this Form 990 is required to be filed

AK, AL, AR, AS, AZ, CA, CO, CT, DC, DE, FL, GA, GU, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MH, MI, MN, MO, MP, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, PR, PW, RI, SC, SD, TN, TX, UT, VA, VI, VT, WA, WI, WV, WY

18

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☒ Own website

☒ Another's website

☒ Upon request

☐ Other (explain in Schedule O)

19

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20

State the name, address, and telephone number of the person who possesses the organization's books and records:

LEONARD WILLIAMS CHIEF FINANCIAL OFFICER 4245 N FAIRFAX DRIVE ARLINGTON, VA 222031606 (703) 841-5300

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

See instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

[illegible]

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										
<b>1b Sub-Total</b>										
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>								12,479,979	0	797,709

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 757

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
DM GROUP INC 5540 KETCH ROAD PRINCE FREDERICK, MD 20678	DIRECT MAIL SERVICES	6,370,231
RR DONNELLEY AND SONS COMPANY 4101 WINFIELD ROAD WARRENVILLE, IL 60555	PRINTING SERVICES	4,994,602
LUHR BROTHERS INC PO BOX 50 COLUMBIA, IL 62236	HEAVY CONSTRUCTION & MARINE SERVICES	4,459,140
TALLWAVE LLC 4110 N SCOTTSDALE RD SUITE 300 SCOTTSDALE, AZ 85251	PROFESSIONAL FUNDRAISING SERVICES	3,935,972
PERSONAL FUNDRAISING SERVICES LLC 525 WEST MONROE STREET SUITE 900 CHICAGO, IL 60661	PROFESSIONAL FUNDRAISING SERVICES	3,695,065

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 293



Form 990 (2019)										Page <b>9</b>			
<b>Part VIII Statement of Revenue</b>													
Check if Schedule O contains a response or note to any line in this Part VIII <input type="checkbox"/>													
										<b>(A)</b> Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	<b>(D)</b> Revenue excluded from tax under sections 512 - 514
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . .	<b>1a</b>	3,247,428										
	<b>b</b> Membership dues . . .	<b>1b</b>											
	<b>c</b> Fundraising events . . .	<b>1c</b>	347,775										
	<b>d</b> Related organizations	<b>1d</b>											
	<b>e</b> Government grants (contributions)	<b>1e</b>	123,521,397										
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	818,673,883										
	<b>g</b> Noncash contributions included in lines 1a - 1f:\$	<b>1g</b>	168,431,676										
	<b>h Total.</b> Add lines 1a-1f . . . . . ▶			945,790,483									
<b>Program Service Revenue</b>			<b>Business Code</b>										
	<b>2a</b> ACTIVITY FEES	900099		84,283,587		84,283,587							
	<b>b</b> LAND SALES TO GOV'T	531390		59,140,127		59,140,127							
	<b>c</b> CONTRACT FEES	541990		14,991,834		14,991,834							
	<b>d</b> FEES & CONTRACTS GOV'T	541700		3,299,150		3,299,150							
	<b>e</b>												
	<b>f</b> All other program service revenue.												
	<b>g Total.</b> Add lines 2a-2f. . . . . ▶			161,714,698									
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . . ▶			10,680,823				-272,557		10,953,380			
	<b>4</b> Income from investment of tax-exempt bond proceeds ▶												
	<b>5</b> Royalties . . . . . ▶												
			(i) Real	(ii) Personal									
	<b>6a</b> Gross rents	<b>6a</b>	2,974,197										
	<b>b</b> Less: rental expenses	<b>6b</b>	135,674										
	<b>c</b> Rental income or (loss)	<b>6c</b>	2,838,523										
	<b>d</b> Net rental income or (loss) . . . . . ▶			2,838,523				234,960		2,603,563			
			(i) Securities	(ii) Other									
	<b>7a</b> Gross amount from sales of assets other than inventory	<b>7a</b>	2,385,174										
	<b>b</b> Less: cost or other basis and sales expenses	<b>7b</b>	132,004	0									
	<b>c</b> Gain or (loss)	<b>7c</b>	-132,004	2,385,174									
	<b>d</b> Net gain or (loss) . . . . . ▶			2,253,170						2,253,170			
	<b>8a</b> Gross income from fundraising events (not including \$ 347,775 of contributions reported on line 1c). See Part IV, line 18 . . . . .		<b>8a</b>	133,907									
	<b>b</b> Less: direct expenses . . . . .		<b>8b</b>	448,290									
	<b>c</b> Net income or (loss) from fundraising events . . . ▶			-314,383						-314,383			
	<b>9a</b> Gross income from gaming activities. See Part IV, line 19 . . . . .		<b>9a</b>										
	<b>b</b> Less: direct expenses . . . . .		<b>9b</b>										
	<b>c</b> Net income or (loss) from gaming activities . . . ▶												
	<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .		<b>10a</b>										
<b>b</b> Less: cost of goods sold . . . . .		<b>10b</b>											
<b>c</b> Net income or (loss) from sales of inventory . . . ▶													
Miscellaneous Revenue			Business Code										
<b>11a</b> INTRA COMPANY SUPPORT			900099		7,238,790				7,238,790				
<b>b</b> CAUSE RELATED MARKETIN			900099		1,309,745		105,333		1,204,412				
<b>c</b> CORPORATE PRACTICES			900099		1,130,625				1,130,625				
<b>d</b> All other revenue . . . . .					4,748,200				4,748,200				
<b>e Total.</b> Add lines 11a-11d . . . . . ▶					14,427,360								
<b>12 Total revenue.</b> See instructions . . . . . ▶					1,137,390,674		161,714,698		67,736				
									29,817,757				

Form 990 (2019)

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒

<b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	<b>(C)</b> Management and general expenses	<b>(D)</b> Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . . . . .	46,769,142	46,769,142		
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .	5,750	5,750		
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16. . . . .	21,747,847	21,747,847		
<b>4</b> Benefits paid to or for members . . . . .				
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	10,573,352	6,461,237	2,294,643	1,817,472
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .	400,689	244,856	86,958	68,875
<b>7</b> Other salaries and wages . . . . .	321,538,622	196,488,043	69,780,744	55,269,835
<b>8</b> Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . . . .	22,879,669	13,981,466	4,965,377	3,932,826
<b>9</b> Other employee benefits . . . . .	36,401,269	22,244,339	7,899,852	6,257,078
<b>10</b> Payroll taxes . . . . .	23,161,060	14,153,421	5,026,444	3,981,195
<b>11</b> Fees for services (non-employees):				
<b>a</b> Management . . . . .				
<b>b</b> Legal . . . . .	1,487,083	1,320,053	135,419	31,611
<b>c</b> Accounting . . . . .	1,640,816	1,456,519	149,418	34,879
<b>d</b> Lobbying . . . . .	1,284,823	1,140,511	117,000	27,312
<b>e</b> Professional fundraising services. See Part IV, line 17	7,731,238			7,731,238
<b>f</b> Investment management fees . . . . .	546,270		546,270	
<b>g</b> Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	116,380,687	103,308,786	10,597,968	2,473,933
<b>12</b> Advertising and promotion . . . . .				
<b>13</b> Office expenses . . . . .	60,576,141	47,742,035	9,300,190	3,533,916
<b>14</b> Information technology . . . . .	2,430,987	473,366	1,827,779	129,842
<b>15</b> Royalties . . . . .				
<b>16</b> Occupancy . . . . .	15,159,393	2,231,780	12,821,913	105,700
<b>17</b> Travel . . . . .	15,053,325	11,062,913	2,093,741	1,896,671
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
<b>19</b> Conferences, conventions, and meetings . . . . .	8,472,161	1,649,715	6,369,937	452,509
<b>20</b> Interest . . . . .	14,045,270	12,807,334	1,237,936	
<b>21</b> Payments to affiliates . . . . .				
<b>22</b> Depreciation, depletion, and amortization . . . . .	9,910,373	7,071,547	2,756,773	82,053
<b>23</b> Insurance . . . . .	6,695,219	1,303,705	5,033,914	357,600
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a</b> DONATED CONSERVATION LA	120,013,276	120,013,276		
<b>b</b> UBI TAX PAID	96,393	96,393		
<b>c</b> PROGRAM SUPPORT TO AFF.	22,554,020	5,208,142	15,445,304	1,900,574
<b>d</b> REAL ESTATE & PROPERTY	7,793,575	1,517,579	5,859,731	416,265
<b>e</b> All other expenses	11,692,919	2,305,614	8,728,445	658,860
<b>25</b> Total functional expenses. Add lines 1 through 24e	907,041,369	642,805,369	173,075,756	91,160,244
<b>26</b> Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

**Part X Balance Sheet**Check if Schedule O contains a response or note to any line in this Part IX ☐

				(A) Beginning of year		(B) End of year	
<b>Assets</b>	<b>1</b>	Cash—non-interest-bearing . . . . .		107,402,632	<b>1</b>	43,653,376	
	<b>2</b>	Savings and temporary cash investments . . . . .		145,586,660	<b>2</b>	62,469,896	
	<b>3</b>	Pledges and grants receivable, net . . . . .		245,967,921	<b>3</b>	263,284,516	
	<b>4</b>	Accounts receivable, net . . . . .		81,003,586	<b>4</b>	171,280,250	
	<b>5</b>	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons . . . . .			<b>5</b>		
	<b>6</b>	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) . . . .			<b>6</b>		
	<b>7</b>	Notes and loans receivable, net . . . . .		43,883,661	<b>7</b>	43,282,968	
	<b>8</b>	Inventories for sale or use . . . . .			<b>8</b>		
	<b>9</b>	Prepaid expenses and deferred charges . . . . .		7,679,155	<b>9</b>	14,175,765	
	<b>10a</b>	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	<b>10a</b>	2,476,544,504			
	<b>b</b>	Less: accumulated depreciation	<b>10b</b>	138,177,761	4,573,839,743	<b>10c</b>	2,338,366,743
	<b>11</b>	Investments—publicly traded securities . . . . .		1,451,302,198	<b>11</b>	1,021,553,207	
	<b>12</b>	Investments—other securities. See Part IV, line 11 . . . . .		902,515,756	<b>12</b>	1,546,372,305	
	<b>13</b>	Investments—program-related. See Part IV, line 11 . . . . .		52,158,590	<b>13</b>		
	<b>14</b>	Intangible assets . . . . .		1,102,424	<b>14</b>		
	<b>15</b>	Other assets. See Part IV, line 11 . . . . .		97,848,092	<b>15</b>	2,471,102,064	
<b>16</b>	<b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . .		7,710,290,418	<b>16</b>	7,975,541,090		
<b>Liabilities</b>	<b>17</b>	Accounts payable and accrued expenses . . . . .		86,852,551	<b>17</b>	169,447,517	
	<b>18</b>	Grants payable . . . . .			<b>18</b>		
	<b>19</b>	Deferred revenue . . . . .		56,243,452	<b>19</b>	71,057,128	
	<b>20</b>	Tax-exempt bond liabilities . . . . .		121,384,000	<b>20</b>	115,337,000	
	<b>21</b>	Escrow or custodial account liability. Complete Part IV of Schedule D			<b>21</b>		
	<b>22</b>	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons . . . . .		10,000,000	<b>22</b>	10,000,000	
	<b>23</b>	Secured mortgages and notes payable to unrelated third parties . . . .			<b>23</b>		
	<b>24</b>	Unsecured notes and loans payable to unrelated third parties . . . .		267,107,396	<b>24</b>	211,742,195	
	<b>25</b>	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		452,067,930	<b>25</b>	345,607,741	
<b>26</b>	<b>Total liabilities.</b> Add lines 17 through 25 . . . . .		993,655,329	<b>26</b>	923,191,581		
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.</b>						
	<b>27</b>	Net assets without donor restrictions . . . . .		5,501,115,445	<b>27</b>	5,713,769,202	
	<b>28</b>	Net assets with donor restrictions . . . . .		1,215,519,644	<b>28</b>	1,338,580,307	
	<b>Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.</b>						
	<b>29</b>	Capital stock or trust principal, or current funds . . . . .			<b>29</b>		
	<b>30</b>	Paid-in or capital surplus, or land, building or equipment fund . . . . .			<b>30</b>		
	<b>31</b>	Retained earnings, endowment, accumulated income, or other funds			<b>31</b>		
	<b>32</b>	<b>Total net assets or fund balances</b> . . . . .		6,716,635,089	<b>32</b>	7,052,349,509	
<b>33</b>	<b>Total liabilities and net assets/fund balances</b> . . . . .		7,710,290,418	<b>33</b>	7,975,541,090		

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☒

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	1,137,390,674
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	907,041,369
<b>3</b>	Revenue less expenses. Subtract line 2 from line 1	<b>3</b>	230,349,305
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	6,716,635,089
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	74,573,656
<b>6</b>	Donated services and use of facilities	<b>6</b>	
<b>7</b>	Investment expenses	<b>7</b>	
<b>8</b>	Prior period adjustments	<b>8</b>	46,788,858
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>9</b>	-15,997,399
<b>10</b>	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	7,052,349,509

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
<b>1</b> Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
<b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	No	
<b>b</b> Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
<b>c</b> If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	Yes	
<b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
<b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	Yes	

# Additional Data

**Software ID:**  
**Software Version:**  
**EIN:** 53-0242652  
**Name:** THE NATURE CONSERVANCY

Form 990 (2019)

**Form 990, Part III, Line 4a:**

PROTECT LAND AND WATER - THE NATURE CONSERVANCY (TNC) HAS HELPED PROTECT MORE THAN 120 MILLION ACRES OF BOTH LAND AND OCEANS, AS WELL AS 4,000 MILES OF RIVERS AND STREAMS. TNC AND THE TRUST FOR PUBLIC LAND PURCHASED A 19,200-ACRE, \$25.4 MILLION PROPERTY WITH SUPPORT FROM GREAT OUTDOORS COLORADO TO HELP THE COLORADO PARKS AND WILDLIFE TRANSFORM IT INTO FISHERS PEAK STATE PARK. THE PARK IS HOME TO MORE THAN 900 SPECIESINCLUDING ELK, BOBCAT, AND PEREGRINE FALCONAND HELPS SECURE A WILDLIFE CORRIDOR FROM THE SANGRE DE CRISTO MOUNTAINS TO THE GRASSLANDS OF THE HIGH PLAINS. TNC CREATED A NEW DURABLE RIVER PROTECTION FRAMEWORK, WHICH WAS ADOPTED IN THE BALKANS AND KEEPS CLEAN AND HEALTHY WATERS FLOWING. THIS IS CRITICAL BECAUSE RIVERS HOLD MUCH OF THE WORLD'S BIODIVERSITY AND ARE THE LEAST PROTECTED OF THE EARTH'S NATURAL SYSTEMS. TNC, WITH THE PEW CHARITABLE TRUSTS, CREATED A NEW MARKET FOR MORE THAN 100 STRUGGLING OYSTER FARMERS IN ME, NH, MA, NY, NJ, MD AND WA STATE DURING THE COVID-19 PANDEMIC. THESE SHELLFISH GROWERS SOLD THEIR HEALTHY SURPLUS OYSTERS TO THIS PROJECT, CALLED SUPPORTING OYSTER AQUACULTURE AND RESTORATION ("SOAR"), WHICH THEN TRANSPLANTS THEM TO NEARBY REEF-RESTORATION SITES. A SINGLE OYSTER CAN FILTER 50 GALLONS OF WATER IN ONE DAY, AND AN ENTIRE OYSTER REEF CAN BE CRITICAL TO THE HEALTH OF BAYS AND ESTUARIES. ENTERPRISING OYSTER FARMS PROVIDED THESE ECOLOGICAL BENEFITS AND THIS ALSO CONTRIBUTES TO RURAL ECONOMIES. FULFILLING SOAR'S MISSION OF BUYING 5 MILLION OYSTERS OVER A TWO-YEAR PERIOD MEANS PRODUCERS WILL BE ABLE TO STAY AFLOAT WHILE LONG-TERM EFFORTS TO RESTORE LOCAL REEFS GET A HELPFUL BOOST.

**Form 990, Part III, Line 4b:**

PROVIDE FOOD AND WATER SUSTAINABLY -TNC HAS HELPED MOVE MORE THAN 15 MILLION ACRES OF AGRICULTURAL LAND TO USING SOIL HEALTH PRACTICES. TNC ESTABLISHED OVER 30 WATER FUNDS IMPROVING WATER QUALITY FOR MILLIONS OF PEOPLE, AND ARE CURRENTLY WORKING WITH 15 COUNTRIES ON SUSTAINABLE FISHING EFFORTS. RECENTLY, TNC PROVIDED SMARTER CROP CHOICES IN THE ARID WEST TO PROVIDE MORE WATER FOR BOTH PEOPLE AND NATURE IN ARIZONA'S VERDE RIVER VALLEY. THE 190-MILE-LONG RIVER IRRIGATES DRYLAND FARMS AND SUPPLIES COMMUNITIES WITH DRINKING WATER. RECENTLY, THE RIVER HAS BEEN SO OVER-TAPPED THAT SECTIONS HAVE RUN DRY DURING SUMMER, THREATENING THE VIABILITY OF SOME FARMLANDS AND THE SURVIVAL OF A RICH DIVERSITY OF WILDLIFE, INCLUDING TWO ENDANGERED FISH SPECIES. TNC WORKED WITH THE LARGEST FARM IN THE REGION TO SWITCH TO BARLEY, WHICH CONSUMES HALF THE WATER OF CROPS LIKE ALFALFA AND CORN. THE SHIFT TO HIGH-QUALITY HAS SAVED A MILLION GALLONS OF WATER AND KEPT THE VERDE RIVER FLOWING. TNC HELPED TO TEMPORARILY STOP A PROPOSED PEBBLE MINE THAT THREATENED THE SUSTAINABLE HARVEST OF WILD SALMON IN ALASKA'S BRISTOL BAY.

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### **Form 990, Part III, Line 4c:**

TACKLE CLIMATE CHANGE -TNC WORKS ON ACHIEVING CLIMATE GOALS IN 50 STATES AND 30 COUNTRIES AND RECENTLY MADE PROGRESS IN ITS FIGHTS AGAINST CLIMATE CHANGE WITH A FOCUS IN INDIA AND ON THE EMERALD EDGE OF COASTAL WASHINGTON, BRITISH COLUMBIA AND ALASKA. TNC HAS INTRODUCED NEW REGENERATIVE AGRICULTURE APPROACHES, INCLUDING NO-TILL PLANTING, WHICH ENDS THE NEED FOR BURNING, SAVES WATER, INCREASES FARMER INCOMES, BOOSTS SOIL HEALTH AND STORES CARBON. WHEN FARMERS BURN, CROP RESIDUE TO PREPARE THEIR FIELDS FOR NEW PLANTINGS, GENERATING CLIMATE EMISSIONS AND DEADLY AIR POLLUTION IN NEIGHBORING CITIES. TNC CONTINUES TO WORK TO PRESERVE COASTAL RAINFORESTS ON THE EMERALD EDGE IN PARTNERSHIP WITH FIRST NATIONS PEOPLES HONORS A VISION OF INDIGENOUS-LED STEWARDSHIP WHILE SECURING FORESTS AS STOREHOUSES OF CARBON. THE TEMPERATE RAINFORESTS OF THE EMERALD EDGE HOLD ONE OF THE WORLD'S LARGEST STORES OF CARBON AND THESE FORESTS ARE AT RISK.

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
FRANCES A ULMER ..... BOARD CHAIR	1.00 .....	X		X				0	0	0
SENATOR WILLIAM FRIST ..... VICE CHAIR	1.00 .....	X		X				0	0	0
SHONA L BROWN ..... SECRETARY	1.00 .....	X		X				0	0	0
JOSEPH H GLEBERMAN ..... TREASURER	1.00 .....	X		X				0	0	0
AMY BATCHELOR ..... DIRECTOR	1.00 .....	X						0	0	0
HARRY R HAGEY ..... DIRECTOR	1.00 .....	X						0	0	0
MARGARET A HAMBURG ..... DIRECTOR	1.00 .....	X						0	0	0
SHIRLEY ANN JACKSON ..... DIRECTOR	1.00 .....	X						0	0	0
SALLY JEWELL ..... DIRECTOR/INTERIM CEO	35.00 .....	X		X				203,833	0	4,251
NANCY KNOWLTON ..... DIRECTOR	1.00 .....	X						0	0	0



Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CLAUDIA MADRAZO ..... DIRECTOR	1.00 .....	X						0	0	0
CRAIG O MCCAOW ..... DIRECTOR	1.00 .....	X						0	0	0
ANA M PARMA ..... DIRECTOR	1.00 .....	X						0	0	0
DOUGLAS B PETNO ..... DIRECTOR	1.00 .....	X						0	0	0
VINCENT RYAN ..... DIRECTOR	1.00 .....	X						0	0	0
BRENDA SHAPIRO ..... DIRECTOR	1.00 .....	X						0	0	0
KENT J THIRY ..... DIRECTOR	1.00 .....	X						0	0	0
KEVIN WEIL ..... DIRECTOR	1.00 .....	X						0	0	0
YING WU ..... DIRECTOR	1.00 .....	X						0	0	0
LAURENCE D FINK ..... DIRECTOR (THRU 10/19)	1.00 .....	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ANDREW N LIVERIS ..... DIRECTOR (THRU 10/19)	1.00 .....	X						0	0	0
JACK MA ..... DIRECTOR (THRU 10/19)	1.00 .....	X						0	0	0
THOMAS J TIERNEY ..... DIRECTOR (THRU 10/19)	1.00 .....	X						0	0	0
MOSES K TSANG ..... DIRECTOR (THRU 10/19)	1.00 .....	X						0	0	0
MARGARET C WHITMAN ..... DIRECTOR (THRU 1/20)	1.00 .....	X						0	0	0
MARK TERCEK ..... DIRECTOR, PRES & CEO (THRU 7/19)	35.00 .....	X		X				496,617	0	34,856
JENNIFER MORRIS ..... CEO (BEG 5/20)	35.00 .....	X		X				0	0	0
LEONARD WILLIAMS ..... CHIEF FINANCE OFFICER	35.00 .....			X				376,018	0	25,817
GIULIO BOCCALETTI ..... CSO & GLOBAL AMBASSADOR OF WATER	35.00 .....			X				423,412	0	2,345
BRIAN MCPEEK ..... CHIEF CONSERVATION OFF(THRU 7/19)	35.00 .....				X			1,168,800	0	37,965

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CHARLES BEDFORD ..... REGIONAL DIRECTOR	35.00 .....				X			813,249	0	45,626
JAMES WILLIS ASP ..... CHIEF DEVELOPMENT OFFICER	35.00 .....				X			606,372	0	32,231
WISLA HENEGHAN ..... CHIEF OPERATING OFFICER AND GENERAL COUNSEL	35.00 .....				X			493,064	0	37,543
SANTIAGO GOWLAND ..... EXECUTIVE VICE PRESIDENT	35.00 .....				X			434,826	0	19,101
DAVID BANKS ..... INTERIM CHIEF CONSERVATION OFFICER	35.00 .....				X			429,792	0	39,244
RICHARD LOOMIS ..... CHIEF MARKETING OFFICER	35.00 .....				X			426,392	0	20,127
MARIA DAMANAKI ..... GLOBAL MANAGING DIR, FOR OCEANS	35.00 .....				X			420,026	0	4,209
MARC TOUITOU ..... CHIEF INFORMATION OFFICER(THRU 11/19)	35.00 .....				X			410,763	0	39,150
MICHAEL SWEENEY ..... STATE DIRECTOR	35.00 .....				X			399,922	0	37,543
WILLIAM ULFELDER ..... NEW YORK EXECUTIVE DIRECTOR	35.00 .....				X			396,956	0	39,244

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LYNN SCARLETT ..... CO-CHIEF EXTERNAL AFFAIRS OFFICER	35.00 .....				X			381,545	0	28,361
THOMAS NEISES ..... VP & ASSOCIATE CHIEF DEV OFFICER	35.00 .....				X			379,647	0	27,654
MARK BURGET ..... EXEC VP AND REG DIRECTOR (THRU 3/20)	35.00 .....				X			373,123	0	41,014
GLENN PRICKETT ..... CHIEF EXT AFFAIRS OFFICER (THRU 3/20)	35.00 .....				X			370,943	0	25,954
HUGH POSSINGHAM ..... CHIEF SCIENTIST	35.00 .....				X			350,338	0	3,772
HEATHER TALLIS ..... CHIEF SCIENTIST/STRATEGY INNOVATION	35.00 .....				X			345,058	0	38,135
AURELIO RAMOS ..... REGIONAL MANAGING DIRECTOR	35.00 .....				X			334,284	0	32,875
SEEMA PAUL ..... MANAGING DIRECTOR	35.00 .....					X		720,130	0	29,400
JAN MITTAN ..... CHIEF PHILANTHROPY OFFICER, NEW YORK	35.00 .....					X		372,456	0	32,231
ANGELA WOO SOSDIAN ..... EXECUTIVE DIRECTOR, GIFT PLANNING	35.00 .....					X		331,056	0	28,361

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL TETREULT ..... CHIEF PEOPLE OFFICER	35.00 .....					X		323,518	0	37,543
COLLEEN JOHNSON ..... DIRECTOR OF PRINCIPAL GIFTS	35.00 .....					X		316,163	0	34,143
KAREN BERKY ..... FORMER DIVISION DIRECTOR	0.00 .....						X	224,900	0	0
ADDISON DANA ..... FORMER VP & DIRECTOR OF INVESTMENTS	0.00 .....						X	156,776	0	19,014

SCHEDULE A  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture. See instructions. Enter the name, city, and state of the college or university:
- 10 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations . . . . .
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III.  
If the organization failed to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grant.") . . .	729,132,653	773,861,379	941,183,195	739,848,206	945,790,483	4,129,815,916
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . .						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge..						
<b>4 Total.</b> Add lines 1 through 3	729,132,653	773,861,379	941,183,195	739,848,206	945,790,483	4,129,815,916
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f). . .						112,179,960
<b>6 Public support.</b> Subtract line 5 from line 4.						4,017,635,956
Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>7</b> Amounts from line 4. . .	729,132,653	773,861,379	941,183,195	739,848,206	945,790,483	4,129,815,916
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . .	22,758,895	21,365,665	21,365,665	29,912,937	13,556,943	108,960,105
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on . . .	1,626,546	954,226	728,125	481,595	67,736	3,858,228
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). . .	7,812,748	8,506,870	10,025,625	15,378,091	14,455,934	56,179,268
<b>11 Total support.</b> Add lines 7 through 10						4,298,813,517
<b>12</b> Gross receipts from related activities, etc. (see instructions) . . . . .					<b>12</b>	677,878,424
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶ <input type="checkbox"/>						
Section C. Computation of Public Support Percentage						
<b>14</b> Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)) . . . . .					<b>14</b>	93.460 %
<b>15</b> Public support percentage for 2018 Schedule A, Part II, line 14 . . . . .					<b>15</b>	92.280 %
<b>16a 33 1/3% support test—2019.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . . ▶ <input checked="" type="checkbox"/>						
<b>b 33 1/3% support test—2018.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . . ▶ <input type="checkbox"/>						
<b>17a 10%-facts-and-circumstances test—2019.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ <input type="checkbox"/>						
<b>b 10%-facts-and-circumstances test—2018.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ <input type="checkbox"/>						
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . . ▶ <input type="checkbox"/>						

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 . . . . .						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . .						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6 Total.</b> Add lines 1 through 5						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
<b>c</b> Add lines 7a and 7b. .						
<b>8 Public support.</b> (Subtract line 7c from line 6.)						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>9</b> Amounts from line 6. . .						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. .						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
<b>c</b> Add lines 10a and 10b.						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . .						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . .						
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here.</b> . . . . . <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2019 (line 8, column (f) divided by line 13, column (f)) . . . . .	<b>15</b>	
<b>16</b> Public support percentage from 2018 Schedule A, Part III, line 15 . . . . .	<b>16</b>	

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2019</b> (line 10c, column (f) divided by line 13, column (f)) . . . . .	<b>17</b>	
<b>18</b> Investment income percentage from <b>2018</b> Schedule A, Part III, line 17 . . . . .	<b>18</b>	

**19a 33 1/3% support tests—2019.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ☐

**b 33 1/3% support tests—2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ☐

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions . . . . . ☐



**Part IV Supporting Organizations**

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

	Yes	No
<b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
<b>1</b>		
<b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
<b>2</b>		
<b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
<b>3a</b>		
<b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.</i>		
<b>3b</b>		
<b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.</i>		
<b>3c</b>		
<b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
<b>4a</b>		
<b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
<b>4b</b>		
<b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
<b>4c</b>		
<b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b>, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
<b>5a</b>		
<b>b</b> <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
<b>5b</b>		
<b>c</b> <b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?		
<b>5c</b>		
<b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
<b>6</b>		
<b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) .</i>		
<b>7</b>		
<b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
<b>8</b>		
<b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
<b>9a</b>		
<b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
<b>9b</b>		
<b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
<b>9c</b>		
<b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
<b>10a</b>		
<b>b</b> Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings).</i>		
<b>10b</b>		

Part IV

Supporting Organizations (continued)

	Yes	No
<b>11</b> Has the organization accepted a gift or contribution from any of the following persons?		
<b>a</b> A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
<b>b</b> A family member of a person described in (a) above?		
<b>c</b> A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in <b>Part VI</b>.</i>		

Section B. Type I Supporting Organizations

	Yes	No
<b>1</b> Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
<b>2</b> Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

	Yes	No
<b>1</b> Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

	Yes	No
<b>1</b> Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
<b>2</b> Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
<b>3</b> By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

<b>1</b> Check the box next to the method that the organization used to satisfy the Integral Part Test during the year ( <b>see instructions</b> ):		
<b>a</b> <input type="checkbox"/> The organization satisfied the Activities Test. Complete <b>line 2</b> below.		
<b>b</b> <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below.		
<b>c</b> <input type="checkbox"/> The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government entity (see instructions)		
<b>2</b> Activities Test. <b>Answer (a) and (b) below.</b>		
<b>a</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in <b>Part VI</b> identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
<b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
<b>3</b> Parent of Supported Organizations. <b>Answer (a) and (b) below.</b>		
<b>a</b> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in <b>Part VI</b>.</i>		
<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.</i>		

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

<div>1</div> <div><input type="checkbox"/></div> <div>Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). <b>See instructions.</b> All other Type III non-functionally integrated supporting organizations must complete Sections A through E.</div>			
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8	
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):	1	
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	
Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<div><input type="checkbox"/></div> Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)		

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions	
9 Distributable amount for 2019 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1 Distributable amount for 2019 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required-- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2019:			
a From 2014. . . . .			
b From 2015. . . . .			
c From 2016. . . . .			
d From 2017. . . . .			
e From 2018. . . . .			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2019 distributable amount			
i Carryover from 2014 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2019 from Section D, line 7:			
\$			
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2020. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2015. . . . .			
b Excess from 2016. . . . .			
c Excess from 2017. . . . .			
d Excess from 2018. . . . .			
e Excess from 2019. . . . .			

**Part VI Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

<b>Facts And Circumstances Test</b>
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**990 Schedule A, Supplemental Information**

Return Reference	Explanation
SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER INCOME:	GROSS SALE OF INVENTORY - 2015 AMOUNT: \$ 4,346,355. 2016 AMOUNT: \$ 4,794,512. 2017 AMOUNT: \$ 6,903,972. 2018 AMOUNT: \$ 11,098,939. GROSS FUNDRAISING EVENTS - 2015 AMOUNT: \$ 910,409 . 2019 AMOUNT: \$ 133,907. MEMBERSHIP LIST RENTAL - 2015 AMOUNT: \$ 258,182. 2016 AMOUNT: \$ 257,584. 2017 AMOUNT: \$ 245,305. 2018 AMOUNT: \$ 272,777. 2019 AMOUNT: \$ 0. INTRA COMPANY SUPPORT - 2015 AMOUNT: \$ 0. 2016 AMOUNT: \$ 0. 2017 AMOUNT: \$ 0. 2018 AMOUNT: \$ 0. 2019 AMOUNT: \$ 7,238,790. CAUSE RELATED MARKETIN - 2015 AMOUNT: \$ 1,450,934. 2016 AMOUNT: \$ 1,994,978. 2017 AMOUNT: \$ 2,393,659. 2018 AMOUNT: \$ 2,448,410. 2019 AMOUNT: \$ 1,204,412. CORPORATE PRACTICES - 2018 AMOUNT: \$ 1,557,965. 2019 AMOUNT: \$ 1,130,625. ALL OTHER REVENUE - 2015 AMOUNT: \$ 846,868. 2016 AMOUNT: \$ 1,459,796. 2017 AMOUNT: \$ 482,689. 2018 AMOUNT: \$ 0. 2019 AMOUNT: \$ 4,748,200.

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.  
▶Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")	
2	Political campaign activity expenditures (see instructions)	\$
3	Volunteer hours for political campaign activities (see instructions)	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	\$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	\$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If "Yes," describe in Part IV.	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	\$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	\$
3	Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b	\$
4	Did the filing organization file Form 1120-POL for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
1				
2				
3				
4				
5				
6				

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

**A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).

**B** Check ☐ if the filing organization checked box A and "limited control" provisions apply.

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying) .....		
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying) .....		
<b>c</b> Total lobbying expenditures (add lines 1a and 1b) .....		
<b>d</b> Other exempt purpose expenditures .....		
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d) .....		
<b>f</b> Lobbying nontaxable amount. Enter the amount from the following table in both columns.		
<b>If the amount on line 1e, column (a) or (b) is:</b>	<b>The lobbying nontaxable amount is:</b>	
Not over \$500,000	20% of the amount on line 1e.	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	
Over \$17,000,000	\$1,000,000.	
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f) .....		
<b>h</b> Subtract line 1g from line 1a. If zero or less, enter -0- .....		
<b>i</b> Subtract line 1f from line 1c. If zero or less, enter -0- .....		
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? .....	<input type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b>	

**4-Year Averaging Period Under Section 501(h)**  
**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)**

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

		(a)	(b)
		Yes   No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:		
a	Volunteers? .....	Yes	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? .....	Yes	
c	Media advertisements? .....	Yes	88,888
d	Mailings to members, legislators, or the public? .....	Yes	35,855
e	Publications, or published or broadcast statements? .....	Yes	220,351
f	Grants to other organizations for lobbying purposes? .....	Yes	7,232
g	Direct contact with legislators, their staffs, government officials, or a legislative body? .....	Yes	4,523,600
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? .....	Yes	18,400
i	Other activities? .....	Yes	0
j	Total. Add lines 1c through 1i .....		4,894,326
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? .....	No	
b	If "Yes," enter the amount of any tax incurred under section 4912 .....		
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 .....		
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? .....		

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members? .....	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? .....	2	
3 Did the organization agree to carry over lobbying and political expenditures from the prior year? .....	3	

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members .....	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year .....	2a	
b Carryover from last year .....	2b	
c Total .....	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? .....	4	
5 Taxable amount of lobbying and political expenditures (see instructions) .....	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
PART II-B, LINE 1:	THE LOBBYING WORK OF THE NATURE CONSERVANCY (TNC) ADVANCES THE TAX-EXEMPT PURPOSE OF THE ORGANIZATION: THE CONSERVATION OF LAND AND WATER. TNC DEVOTED .44% OF ITS EXEMPT PURPOSE EXPENDITURES TO ATTEMPT TO INFLUENCE LEGISLATION IN FISCAL YEAR 2020 (TAX YEAR 2019). THESE ACTIVITIES CONTINUED TO ADVOCATE FOR STRONG ENVIRONMENTAL POLICIES AND FUNDING FOR CRITICAL NATURAL HABITAT PROTECTION AND RESTORATION AT THE U.S. FEDERAL AND STATE GOVERNMENT LEVELS, AS WELL AS INTERNATIONALLY. FEDERAL LEGISLATION THAT HAD SIGNIFICANT CONSERVATION IMPACTS AND WHICH TNC SUPPORTED INCLUDED: THE GREAT AMERICAN OUTDOORS ACT, THE LAND AND WATER CONSERVATION FUND, THE WATER RESOURCES DEVELOPMENT ACT, THE ENDANGERED SPECIES ACT, THE NATIONAL ENVIRONMENTAL PROTECTION ACT, THE RECOVERING AMERICAN'S WILDLIFE ACT, THE CHARITABLE CONSERVATION EASEMENT PROGRAM INTEGRITY ACT, COVID-RELATED RECOVERY AND STIMULUS BILLS, AND OTHER FEDERAL LEGISLATION THAT IMPACTS PUBLIC LANDS MANAGEMENT, HABITAT PROTECTION AND RESTORATION, AND CLIMATE POLICY. IN ADDITION, TNC ADVOCATED TO PROTECT AND RESTORE FRESHWATER, COASTAL, AND MARINE RESOURCES. TARGETS INCLUDED THE CLEAN WATERWAYS ACT IN FLORIDA, MISSISSIPPI AND ATCHAFALAYA RIVER MANAGEMENT IN LOUISIANA, AND INVASIVE AQUATIC SPECIES MANAGEMENT IN THE GREAT LAKES. OTHER PRIORITY PLACES IN WHICH TNC ADVOCATED FOR WATER RESOURCE PROTECTION AND RESTORATION INCLUDED GEORGIA, HAWAII, ILLINOIS, INDIANA, MARYLAND, MICHIGAN, AND SOUTH CAROLINA. TNC ALSO ADVOCATED FOR LAND AND HABITAT CONSERVATION EFFORTS AT THE STATE LEVEL, INCLUDING THE PURSUIT OF NUMEROUS ON-THE-GROUND SOLUTIONS, SUCH AS THE CONSERVATION LAND TAX CREDIT IN MASSACHUSETTS, ACT 250 IN VERMONT, APPROPRIATIONS TO ESTABLISH FISHER'S PEAK STATE PARK IN COLORADO, AND INVESTMENT IN INVASIVE SPECIES CONTROL IN HAWAII. FURTHER EFFORTS RELATING TO LAND AND HABITAT CONSERVATION TOOK PLACE IN SOUTH DAKOTA. STABLE PROGRAMS WITH LONG-TERM FUNDING AND RELATED POLICY MECHANISMS FOR CONSERVATION ARE PROVEN TOOLS TO ADVANCE CONSERVATION. ADVOCACY BY TNC FOR THESE TYPES OF PROGRAMS INCLUDED THE ILLINOIS STATE WATER REVOLVING FUND, THE LAND FOR MAINE'S FUTURE FUND, THE SOUTH CAROLINA CONSERVATION BANK, AND THE NATURAL RESOURCES LEGACY FUND IN UTAH. TNC ADVOCATED FOR SIMILAR CONSERVATION FUNDING IN MINNESOTA AND WYOMING. ADVOCATING FOR GREEN INFRASTRUCTURE AND SMART ENERGY DEVELOPMENT ARE OTHER IMPORTANT TOOLS TO ADDRESS CONSERVATION CHALLENGES. TNC SUPPORTED LEGISLATION TO PROMOTE ENERGY EFFICIENCY AND RENEWABLE ENERGY SUCH AS THE CLEAN JOBS ACT IN ILLINOIS, SOLAR ENERGY POLICIES IN WEST VIRGINIA, AND CLEAN ENERGY GOALS IN CONNECTICUT. OTHER STATES IN WHICH TNC ADVOCATED FOR SMART ENERGY DEVELOPMENT INCLUDED PENNSYLVANIA, MICHIGAN, OHIO, AND NEBRASKA. TNC ENGAGES IN CONVERSATIONS AND ADVOCACY AROUND CLIMATE CHANGE AND ADAPTATION. ADVOCACY ACTIVITIES IN THIS AREA INCLUDED ENGAGEMENT ON THE ACT ON CLIMATE IN RHODE ISLAND, A CLIMATE ACTION PLAN IN NEBRASKA, AND OTHER CLIMATE-RELATED LEGISLATIVE ACTIVITIES IN NEW HAMPSHIRE, NEW MEXICO, VERMONT, AND WASHINGTON STATE. TNC ALSO PURSUED PLACING QUESTIONS ON LOCAL AND STATEWIDE BALLOTS TO PROVIDE FOR LONG-TERM CONSERVATION PROTECTION AND FUNDING IN TEXAS; LONG ISLAND, NEW YORK; KING COUNTY, WASHINGTON; AND PORTLAND, OREGON. INTERNATIONALLY, TNC INFLUENCED LEGISLATION WITH SIGNIFICANT CONSERVATION IMPACT IN COUNTRIES AND REGIONS SUCH AS THE SOLOMON ISLANDS, CANADA, INDONESIA, GUATEMALA, BRAZIL, AND JAMAICA. VOLUNTEERS FOR TNC SPENT A TOTAL OF 1123 HOURS TO INFLUENCE LEGISLATION AS DESCRIBED ABOVE.



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SCHEDULE D  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.  
► Attach to Form 990.  
► Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year . . . . .	33	
2 Aggregate value of contributions to (during year)	4,175,231	
3 Aggregate value of grants from (during year)	2,167,736	
4 Aggregate value at end of year . . . . .	32,996,995	

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . .

☒ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? . . . . .

☒ Yes ☐ No

Part II

Conservation Easements.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)

☒ Preservation of an historically important land area

☒ Protection of natural habitat

☒ Preservation of a certified historic structure

☒ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Year
a Total number of conservation easements . . . . .	2a 2,762
b Total acreage restricted by conservation easements . . . . .	2b 3,639,384.75
c Number of conservation easements on a certified historic structure included in (a) . . . . .	2c 1
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . . .	2d 0

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► 21

4 Number of states where property subject to conservation easement is located ► 49

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? . . . . .

☒ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► 17700.00

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$ 1,042,963

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? . . . . .

☒ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 . . . . . ► \$

(ii) Assets included in Form 990, Part X . . . . . ► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 . . . . . ► \$

b Assets included in Form 990, Part X . . . . . ► \$

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 52283D Schedule D (Form 990) 2019

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other .....

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . .

☐

Yes

☐

No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? . . . . .

☐

Yes

☐

No

b

If "Yes," explain the arrangement in Part XIII and complete the following table:

c

Beginning balance . . . . .

d

Additions during the year . . . . .

e

Distributions during the year . . . . .

f

Ending balance . . . . .

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐

Yes

☐

No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII . . . .

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance . . . . .	1,322,550,078	1,294,730,157	1,201,781,285	1,114,692,167	1,158,152,353
b Contributions . . . . .	14,146,775	17,714,330	23,053,347	8,390,434	12,192,638
c Net investment earnings, gains, and losses	61,939,967	65,157,423	107,038,420	122,916,842	-16,054,852
d Grants or scholarships . . . . .					
e Other expenditures for facilities and programs . . . . .	51,237,717	55,051,832	37,142,895	44,218,158	39,597,972
f Administrative expenses . . . . .					
g End of year balance . . . . .	1,347,399,103	1,322,550,078	1,294,730,157	1,201,781,285	1,114,692,167

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a

Board designated or quasi-endowment ▶ 70.060 %

b

Permanent endowment ▶ 19.510 %

c

Temporarily restricted endowment ▶ 10.430 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations . . . . .

(ii) related organizations . . . . .

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? . . . . .

	Yes	No
3a(i)		No
3a(ii)		No
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land . . . . .		7,774,825		7,774,825
b Buildings . . . . .		164,069,308	66,835,598	97,233,710
c Leasehold improvements		31,004,525	17,455,959	13,548,566
d Equipment . . . . .		52,921,051	49,382,718	3,538,333
e Other . . . . .		2,220,774,795	4,503,486	2,216,271,309
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) . . . ▶				2,338,366,743

Part VII

Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives . . . . .		
(2) Closely-held equity interests . . . . .		
(3) Other _____		
(A) FINANCIAL DERIVATIVES	533,401,979	C
(B) CLOSELY-HELD EQUITY INTERESTS	371,352,010	C
(C) REAL ESTATE INVESTMENT TRUSTS	110,779,757	C
(D) INTERFUND AND TRUST RECEIVABLE	35,389,191	C
(E) PRIVATE EQUITY	215,102,815	C
(F) SPLIT-INTEREST INVESTMENTS	280,346,553	C
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶	1,546,372,305	

Part VIII

Investments—Program Related.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col.(B) line 13.) ▶		

Part IX

Other Assets.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) CONSERVATION EASEMENTS	2,386,747,013
(2) SECURITIES PLEDGED UNDER SECURITIES LENDING AGREEMENT	37,080,747
(3) DUE TO/DUE FROM INTERCOMPANY	47,274,304
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) . . . . . ▶	2,471,102,064

Part X

Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) PAYABLE UNDER SECURITIES LENDING AGREEMENT	37,080,747
(3) REFUNDABLE ADVANCES	53,711,610
(4) SPLIT INTEREST ARRANGEMENTS	202,283,325
(5) LEASE LIABILITY	52,532,059
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col.(B) line 25.) ▶	345,607,741

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☒

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	1,230,041,000
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b>	Net unrealized gains (losses) on investments . . . . .	<b>2a</b>	74,573,656
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	27,537,610
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	-9,460,940
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	92,650,326
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	1,137,390,674
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b> :		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	0
<b>5</b>	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.) . . . . .	<b>5</b>	1,137,390,674

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	980,135,000
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	27,537,610
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	
<b>c</b>	Other losses . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	45,556,021
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	73,093,631
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	907,041,369
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line <b>1</b> :		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	0
<b>5</b>	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) . . . . .	<b>5</b>	907,041,369

**Part XIII Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

**Part XIII**   **Supplemental Information** *(continued)*

Return Reference	Explanation

Additional Data

Software ID:  
Software Version:  
EIN: 53-0242652  
Name: THE NATURE CONSERVANCY

Supplemental Information

Return Reference	Explanation
PART II, LINE 3:	DURING THE TAX YEAR 7 EASEMENTS WERE TRANSFERRED OR SOLD ALL TO QUALIFIED ORGANIZATIONS AS DEFINED IRC SEC. 170(H)(3) AND THE RELATED REGULATIONS AND ALL AS REQUIRED AND CONSISTENT WITH THE CONSERVATION ACTION PLAN FOR THE PROPERTIES. EASEMENTS TRANSFERRED OR SOLD WERE: (1) BASKET BUTTE (SMITH) 1/16/2020; (2) BIG SHEEP CLIFF RIDGE (BIG SHEEP CLIFF PROPERTY OWNERS ASSOC.) 4/20/2020; (3) HIGH HAMPTON/CHATTOOGA RIDGE (SANSON) 4/20/2020; (4) NESIKA BEACH PRESERVE (MERZ AKA SHIBATA) 5/1/2020; (5) NESIKA BEACH PRESERVE (SHARP/BENNETT) 5/1/2020; (6) RAVENEL WOODS (TRACY) 4/15/2020; AND (7) RAVENEL WOODS (TRACY 2) 4/15/2020. DURING THE TAX YEAR 14 CONSERVATION EASEMENTS WERE AMENDED: (1) BANDERA PASS (ON CLOUD 9) 2/3/2020 TO CORRECT ERRORS IN THE LEGAL DESCRIPTIONS OF THE DESIGNATED DEVELOPMENT AREA AND TREE NURSERY; (2) BAYOU DORCHEAT (EVANS) 11/13/2019 TO CORRECT ERRORS IN THE LEGAL DESCRIPTION OF THE PROTECTED PROPERTY; (3) BENDABOUT FARMS (JOHNSTON 3) 7/26/2019 TO ALLOW FOR ECOLOGICAL STREAM RESTORATION; (4) CHATTAHOOCHEE FALL LINE/FT. BENNING (WILLETT) 11/18/2019 TO PERMIT ROAD WIDENING PROJECT BY GOVERNMENT AGENCY IN LIEU OF CONDEMNATION; (5) GREEN RIVER (VOGT FKA SUBLETT) 8/1/2019 TO CLARIFY THE LANDOWNER'S RIGHT TO LIMITED AGRICULTURAL ACTIVITIES; (6) LARAMIE RANGE FOOTHILLS CREEKS (SHEAHAN 1) 6/1/2020 TO ADD 35.8 ACRES TO THE PROTECTED PROPERTY; (7) SHIELD RANCH (AYRES/AYRES/BOWEN 2) 11/26/2019 TO CLEARLY IDENTIFY BOUNDARIES OF NO DEVELOPMENT ZONES WITHIN THE PROTECTED PROPERTY USING HIGH RESOLUTION GIS LOCATION DATA; (8) SOUTHWEST BI MACROSITE (COMINGS) 12/19/2019 TO STRENGTHEN PROTECTIONS BY ADDING PROHIBITIONS ON SUBDIVISION AND TRANSFERS OF EXTINGUISHED DEVELOPMENT RIGHTS; (9) UPPER COMBAHEE RIVER (GREEDY CHILDREN LAND, LLC) 12/6/2019 TO ALLOW RELOCATION OF POWERLINE BY THIRD PARTY UTILITY IN LIEU OF CONDEMNATION; (10) UPPER COMBAHEE RIVER (TERNI/ BREWTON 2) 12/6/2019 TO ALLOW RELOCATION OF POWERLINE BY THIRD PARTY UTILITY IN LIEU OF CONDEMNATION; (11) BIGHORNS LANDSCAPE (WALTER TRUST 1) 8/26/2019 TO ADJUST AND RESOLVE BOUNDARY DISCREPANCIES AND AMBIGUITIES BETWEEN THREE PROTECTED PROPERTIES (SEE #12 AND #13), AND TO ELIMINATE LANDOWNER'S RETAINED RIGHT TO SUBDIVIDE; (12) BIGHORN FOOTHILLS (WALTER TRUST 2) 8/26/2019 TO ADJUST AND RESOLVE BOUNDARY DISCREPANCIES AND AMBIGUITIES BETWEEN THREE PROTECTED PROPERTIES; NO CHANGE TO RESTRICTIONS OR RETAINED RIGHTS (SEE #11 AND #13); (13) BIGHORN FOOTHILLS (WALTER TRUST 3) 8/26/2019 TO ADJUST AND RESOLVE BOUNDARY DISCREPANCIES AND AMBIGUITIES BETWEEN THREE PROTECTED PROPERTIES; NO CHANGE TO RESTRICTIONS OR RETAINED RIGHTS (SEE #11 AND #11); AND (14) YELLOWSTONE RIVER (SINDELAR) 10/16/2019 TO PERMIT MT DOT HIGHWAY CONSTRUCTION PROJECT OVER 0.321 ACRES (A SLIVER) OF THE PROTECTED PROPERTY IN LIEU OF CONDEMNATION.

**Supplemental Information**

Return Reference	Explanation
PART II, LINE 5:	<p>THE NATURE CONSERVANCY'S WRITTEN POLICY REGARDING THE PERIODIC MONITORING, INSPECTION, VIOLATIONS, AND ENFORCEMENT OF THE CONSERVATION EASEMENTS IT HOLDS IS GOVERNED BY OUR STANDARD OPERATING PROCEDURE, CONSERVATION EASEMENTS AND DEED RESTRICTIONS. EXCERPTS FROM THE PROCEDURE FOLLOW. EACH BUSINESS UNIT WILL BE RESPONSIBLE FOR MONITORING COMPLIANCE WITH THE TERMS OF ALL CONSERVATION INTERESTS FOR WHICH IT MUST PREPARE OR OBTAIN A BASELINE. FOR PURPOSES OF THIS STANDARD OPERATING PROCEDURE, "BUSINESS UNIT" MEANS THE CONSERVANCY BUSINESS UNIT IN WHICH THE CONSERVATION INTEREST IS LOCATED OR, IF DIFFERENT, THE CONSERVANCY BUSINESS UNIT RESPONSIBLE FOR MONITORING AND ENFORCEMENT OF THE CONSERVATION INTEREST. A. MONITORING TEAM. EACH BUSINESS UNIT WILL ESTABLISH A MONITORING TEAM WHICH WILL CONSIST OF AT LEAST ONE STAFF MEMBER AND MAY INCLUDE THIRD PARTY VOLUNTEERS OR CONTRACTORS. ALL MEMBERS OF THE MONITORING TEAM MUST BE TRAINED ON CONSERVANCY PROCEDURES AND PRACTICES FOR MONITORING CONSERVATION INTERESTS. THE MONITORING TEAM WILL BE RESPONSIBLE FOR ENSURING THAT MONITORING IS COMPLETED AND DOCUMENTED IN ACCORDANCE WITH THIS SOP. B. MONITORING FREQUENCY. CONSERVATION INTERESTS WILL BE MONITORED AT LEAST ONCE EACH CALENDAR YEAR BEGINNING WITH THE CALENDAR YEAR AFTER THE CONSERVATION INTEREST WAS ACCEPTED OR ACQUIRED. THE FIRST MONITORING WILL OCCUR NO MORE THAN 15 MONTHS AFTER THE DATE THE CONSERVATION INTEREST WAS ACCEPTED OR ACQUIRED. C. TIME AND EXPENSE REPORTING. TO COMPLY WITH INTERNAL REVENUE SERVICE ("IRS") REQUIREMENTS USE ACTIVITY CODE 10000 (CALLED "EASEMENT MONITORING") TO REPORT ALL EXPENSES INCURRED IN INSPECTING, MONITORING AND ENFORCING CONSERVATION EASEMENTS. BUSINESS UNITS MUST FOLLOW THE FINANCE DEPARTMENT'S GUIDANCE FOR REPORTING: 1. STAFF HOURS (TO BE REPORTED IN BI-WEEKLY TIME REPORTS), 2. VOLUNTEER HOURS (TO THE EXTENT REQUIRED BY FINANCE DEPARTMENT GUIDANCE), 3. CONTRACTOR FEES (INCLUDING OUTSIDE COUNSEL FEES), AND 4. TRAVEL AND OTHER RELATED EXPENSES. D. MONITORING REPORTS. MONITORING RESULTS MUST BE DOCUMENTED CONTINUOUSLY (WITHIN TWO MONTHS AFTER MONITORING OCCURS) IN A REPORT THAT DESCRIBES THE CONDITION OF THE PROPERTY AND THE PROTECTED CONSERVATION VALUES AS DEFINED IN THE CONSERVATION INTEREST. THE MONITORING REPORT MUST INCLUDE THE INFORMATION DESCRIBED IN CHECKLIST OF REQUIRED FIELDS FOR COMPLIANCE MONITORING TEMPLATE. BUSINESS UNITS MAY MODIFY THE TEMPLATES OR CREATE THEIR OWN MONITORING REPORT FORM PROVIDED THAT IT CONTAINS THE REQUIRED CONTENT. BUSINESS UNITS: 1. ARE ENCOURAGED TO USE THE SAME FORM CONSISTENTLY FOR ALL CONSERVATION INTERESTS THAT THE BU MONITORS AND IN ALL CASES, ALL REQUIRED FIELDS MUST BE COMPLETED; 2. ARE ENCOURAGED TO PROVIDE THE LANDOWNER WITH A COPY OF THE MONITORING REPORT AND REQUEST THAT IT BE SIGNED AND, IF FEASIBLE, NOTARIZED TO INDICATE LANDOWNER'S AGREEMENT WITH ITS CONTENTS; AND 3. MUST MAINTAIN MONITORING REPORTS IN ACCORDANCE WITH THE CONSERVANCY'S RECORDS RETENTION SCHEDULE. 3 E</p>

## Supplemental Information

Return Reference	Explanation
PART II, LINE 5:	<p>. COMPLIANCE STATUS. THE MONITORING TEAM, WITH APPROVAL OF THE BUSINESS UNIT DIRECTOR OR THE DIRECTOR'S DESIGNEE, SHALL DETERMINE THE COMPLIANCE STATUS OF THE CONSERVATION INTEREST AS ONE OF THE FOLLOWING: 1. IN COMPLIANCE 2. IN REVIEW 3. IN VIOLATION. IF VOLUNTARY RESOLUTION OF A VIOLATION IS NOT POSSIBLE (E.G., BECAUSE THE TIME PERIOD TO BRING A JUDICIAL ACTION WILL END UNDER APPLICABLE STATUTES OF LIMITATION), THE BUSINESS UNIT WILL PROCEED WITH FORMAL ENFORCEMENT. FORMAL ENFORCEMENT ACTION SHALL BE TAKEN IN ACCORDANCE WITH AN ENFORCEMENT PLAN TO BE DEVELOPED BY THE BUSINESS UNIT AND ASSIGNED ATTORNEY AND APPROVED BY THE REGIONAL DIRECTOR OR IN THE U.S., BY THE DIVISION DIRECTOR. IF THE ENFORCEMENT PLAN INCLUDES LITIGATION, APPROVAL OF THE RESPONSIBLE ASSOCIATE GENERAL COUNSEL AND GENERAL COUNSEL SHALL BE OBTAINED PRIOR TO INITIATION OF LITIGATION.</p>



**Supplemental Information**

Return Reference	Explanation
PART II, LINE 9:	<p>THE CONSERVANCY RECORDS LAND AND LAND INTERESTS AT COST IF PURCHASED OR AT FAIR VALUE AT THE DATE OF ACQUISITION, IF ALL OR PART OF THE LAND WAS RECEIVED AS A DONATION. FAIR VALUE IS GENERALLY DETERMINED BY APPRAISAL AT THE TIME OF ACQUISITION AND IS NOT SUBSEQUENTLY ADJUSTED. UPON SALE OR GIFT, THE BOOK VALUE OF THE LAND OR LAND INTEREST IS REPORTED AS A PROGRAM EXPENSE AND THE RELATED PROCEEDS, IF ANY, ARE REPORTED AS REVENUE IN THE CONSOLIDATED STATEMENT OF ACTIVITIES. CONSERVATION LAND IS REAL PROPERTY WITH SIGNIFICANT ECOLOGICAL VALUE. THESE PROPERTIES ARE EITHER MANAGED IN AN EFFORT TO PROTECT THE NATURAL BIOLOGICAL DIVERSITY OF THE PROPERTY, OR TRANSFERRED TO OTHER ORGANIZATIONS WHO WILL MANAGE THE LANDS IN A SIMILAR FASHION. CONSERVATION EASEMENTS ARE COMPRISED OF LISTED RIGHTS AND/OR RESTRICTIONS OVER THE OWNED PROPERTY THAT ARE CONVEYED BY A PROPERTY OWNER TO THE CONSERVANCY, ALMOST ALWAYS IN PERPETUITY, IN ORDER TO PROTECT THE OWNED PROPERTY AS A SIGNIFICANT NATURAL AREA, AS DEFINED IN FEDERAL TAX REGULATIONS. THESE INTANGIBLE ASSETS MAY BE SOLD OR TRANSFERRED TO OTHERS SO LONG AS THE ASSIGNEE AGREES TO CARRY OUT, IN PERPETUITY, THE CONSERVATION PURPOSES INTENDED BY THE ORIGINAL GRANTOR. CONSERVATION EASEMENTS, BY THEIR VERY NATURE, DO NOT GENERATE MATERIAL AMOUNTS OF CASH INFLOW ANNUALLY.</p>

## Supplemental Information

Return Reference	Explanation
PART V, LINE 4:	THE ENDOWMENT INCLUDES APPROXIMATELY 984 INDIVIDUAL ENDOWMENT FUNDS. THE ENDOWMENT PROVIDES STABLE FINANCIAL SUPPORT TO A WIDE VARIETY OF PROGRAMS AND ACTIVITIES IN PERPETUITY, PLAYING A CRITICAL ROLE IN ENABLING THE CONSERVANCY TO ACHIEVE ITS MISSION. PROGRAMS SUPPORTED BY THE ENDOWMENT INCLUDE RESTORING, MONITORING AND MANAGING NATURAL AREAS OWNED BY THE CONSERVANCY AND OTHERS, AS WELL AS, MAY OTHER ACTIVITIES AND ACTIONS VITAL TO THE PRESERVATION OF NATURAL DIVERSITY. THE ENDOWMENT INCLUDES BOTH DONOR-RESTRICTED ENDOWMENT FUNDS AND FUNDS DESIGNATED BY THE BOARD OF DIRECTORS (BOARD) TO FUNCTION AS ENDOWMENTS. NET ASSETS ASSOCIATED WITH ENDOWMENT FUNDS, INCLUDING BOARD-DESIGNATED ENDOWMENT FUNDS, ARE CLASSIFIED AND REPORTED BASED ON THE EXISTENCE OR ABSENCE OF DONOR-IMPOSED RESTRICTIONS.

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2:	THE CONSERVANCY HAS BEEN GRANTED AN EXEMPTION FROM FEDERAL INCOME TAXES UNDER SECTION 501 (C)(3) OF THE INTERNAL REVENUE CODE. THE INTERNAL REVENUE SERVICE HAS CLASSIFIED THE CONSERVANCY AS OTHER THAN A PRIVATE FOUNDATION. THE CONSERVANCY PAYS A NOMINAL AMOUNT OF TAX RELATING TO SEVERAL UNRELATED BUSINESS INCOME ACTIVITIES, PRIMARILY REVENUE FROM DEBT-FINANCED PROPERTY. THE CONSERVANCY TAKES NO TAX POSITIONS THAT IT CONSIDERS TO BE UNCERTAIN.

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS:	RELATED ORGANIZATIONS IN CONSOLIDATION 10,048,841. SPLIT INTEREST CHANGE IN VALUATION -20,528,054. FOREIGN EXCHANGE GAIN/LOSSES 618,273. DISTRIBUTION TO NON-CONTROLLING INTEREST 400,000.

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS:	RELATED ORGANIZATION 45,556,021.

SCHEDULE F  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.  
▶ Attach to Form 990.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I

General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.
- 3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
See Add'l Data					
3a Sub-total . . . . .	54	1,714			58,314,108
b Total from continuation sheets to Part I . . . . .	0	0			796,784,720
c Totals (add lines 3a and 3b)	54	1,714			855,098,828

**Part II** **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

[illegible]

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . 185

3	Enter total number of other organizations or entities	1
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<b>Part III</b>	<b>Grants and Other Assistance to Individuals Outside the United States.</b> Complete if the organization answered "Yes" on Form 990, Part IV, line 16.
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Part III can be duplicated if additional space is needed.

[illegible]



**Part IV Foreign Forms**

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* . . . . . ☒ Yes ☐ No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* . . . . . ☒ Yes ☐ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)* . . . . . ☒ Yes ☐ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* . ☒ Yes ☐ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* . . . . . ☒ Yes ☐ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990).* . . . . . ☒ Yes ☐ No

**Part V Supplemental Information**

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

**990 Schedule F, Supplemental Information**

Return Reference	Explanation
PART I, LINE 2:	TNC HAS AN INTERNAL GRANTS MANUAL WHICH OUTLINES ITS GRANT MANAGEMENT PRACTICES, STAFF RESPONSIBILITIES, AND STANDARD OPERATING PROCEDURES ("SOP"). THE GUIDANCE IN THE "SUBAWARDS AND GRANTS WITH PUBLIC AND PRIVATE FUNDS" CHAPTER OF THE MANUAL OUTLINES TNC'S MONITORING FRAMEWORK FOR USE OF ALL GRANT FUNDS, INCLUDING GRANTS OUTSIDE THE UNITED STATES. AS A FIRST STEP, TNC CONDUCTS DUE DILIGENCE ON POTENTIAL GRANTEEES TO EVALUATE FINANCIAL, ORGANIZATIONAL, AND PROGRAMMATIC CAPACITY TO MANAGE FUNDS. GRANTEEES ARE ASSIGNED A RISK RANKING BASED ON THIS EVALUATION, AND THE RISK RANKING AND AMOUNT OF FUNDING PROVIDED TOGETHER DETERMINE THE MONITORING ACTIVITIES FOR THE GRANT. MONITORING ACTIVITIES INCLUDE: (1) REVIEW AND ANALYSIS OF SUBRECIPIENT PROGRAMMATIC/TECHNICAL REPORTS, (2) REVIEW AND ANALYSIS OF SUBRECIPIENT FINANCIAL REPORTS, (3) COLLECTION AND REVIEW OF EXTERNAL AUDIT REPORTS, (4) SITE VISITS, AND (5) DESK REVIEWS. BUSINESS UNIT DIRECTORS, GRANT SPECIALIST AND THE INTERNAL AUDIT DEPARTMENT/SUBRECIPIENT MONITORING UNIT ALL HAVE CLEARLY DEFINED MONITORING RESPONSIBILITIES. SUBRECIPIENTS PROVIDE, AT A MINIMUM, ONE FINAL WRITTEN REPORT, AND FOR SUBAWARDS OF MORE THAN 12 MONTHS, AN ANNUAL REPORT EVERY 12 MONTHS AS WELL AS A FINAL REPORT. TNC DETERMINES THE FREQUENCY OF REPORTING TO ENSURE THAT PROJECT ACTIVITIES ARE ON TRACK, THAT ANY FUNDER REQUIREMENTS ARE MET, IF APPLICABLE, (TO ENSURE THAT PROJECT COSTS ARE APPROPRIATE AND DOCUMENTED.

**990 Schedule F, Supplemental Information**

Return Reference	Explanation
PART III ACCOUNTING METHOD:	

## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 53-0242652

**Name:** THE NATURE CONSERVANCY

### Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARRIBEAN	6	155	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	8,267,998
EAST ASIA AND THE PACIFIC	27	552	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	13,236,511

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EUROPE (INCLUDING ICELAND AND GREENLAND)	3	82	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	1,838,473
NORTH AMERICA	3	195	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	11,943,798

**Form 990 Schedule F Part I - Activities Outside The United States**

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH AMERICA	3	475	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	5,987,506
SOUTH ASIA	1	47	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	1,351,050

**Form 990 Schedule F Part I - Activities Outside The United States**

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SUB-SAHARAN AFRICA	11	208	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	13,655,102
CENTRAL AMERICA AND THE CARRIBEAN	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	2,033,670

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	2,700,752
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	82,993



Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
NORTH AMERICA	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	4,660,949
SOUTH AMERICA	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	3,268,933

**Form 990 Schedule F Part I - Activities Outside The United States**

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH ASIA	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	827,001
SUB-SAHARAN AFRICA	0	0	GRANTMAKING	CONSERVATION OF THE LANDS ACTIVITIES	8,183,549

**Form 990 Schedule F Part I - Activities Outside The United States**

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARRIBEAN	0	0	INVESTMENTS		766,991,459
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	INVESTMENTS		10,069,084

Form 990 Schedule F Part II - Grants or Entities Outside The United States								
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		CENTRAL AMERICA AND THE CARIBBEAN	CONSERVATION ACTIVITIES	2,033,670	ETF, WIRE, CHECK	0		
		EAST ASIA AND THE PACIFIC	CONSERVATION ACTIVITIES	2,700,752	ETF, WIRE, CHECK	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States								
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE (INCLUDING ICELAND & GREENLAND)	CONSERVATION ACTIVITIES	82,993	ETF, WIRE, CHECK	0		
		NORTH AMERICA	CONSERVATION ACTIVITIES	4,660,949	ETF, WIRE, CHECK	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States								
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	CONSERVATION ACTIVITIES	3,268,933	ETF, WIRE, CHECK	0		
		SOUTH ASIA	CONSERVATION ACTIVITIES	827,001	ETF, WIRE, CHECK	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States								
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	CONSERVATION ACTIVITIES	8,183,549	ETF, WIRE, CHECK	0		

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As Filed Data -

DLN: 93493134070881

SCHEDULE G  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Supplemental Information Regarding  
Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I

Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.  
Form 990-EZ filers are not required to complete this part.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒ Mail solicitations

e

☒ Solicitation of non-government grants

b

☒ Internet and email solicitations

f

☒ Solicitation of government grants

c

☒ Phone solicitations

g

☒ Special fundraising events

d

☒ In-person solicitations

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes ☐ No

b

If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
THE COMPASS GROUP 2251 EISENHOWER AVE SUITE 1916  ALEXANDRIA, VA 22314	CAMPAIGN CONSULTING, PLANNING, TRAINING AND STRATEGIC SUPPOR		No	14,862,792	594,415	14,268,377
NEW CANVASSING EXPERIENCE 1812 MAIN ST  BASTROP, TX 78602	FACE-TO-FACE FUNDRAISING SERVICES FOR TNC TO ACQUIRE NEW DON	Yes		2,577,151	1,645,588	931,563
PERSONAL FUNDRAISING SERVICES LLC 10 S RIVERSIDE PLAZA SUITE 875 PM  CHICAGO, IL 60606	FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES	Yes		2,291,297	2,776,627	-485,330
DONOR SERVICES GROUP 1200 WILSHIRE BLVDSUITE 650  LOS ANGELES, CA 90017	TELEMARKETING FUNDRAISING SERVICES TO REINSTATE LAPSED DONOR	Yes		1,585,431	482,609	1,102,822
ASCENTA GROUP (FORMERLY APPCO) 315 W 36TH STLEVEL 10  NEW YORK, NY 10018	FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES	Yes		975,712	1,323,608	-347,896
UP FUNDRAISING 550 QUEEN ST E  TORONTO, CA M5A 1V2	FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES		No	796,928	822,660	-25,732
3SIXTY FUNDRAISING LLC CO WEWORK 33 IRVING PL  NEW YORK, NY 10003	FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES	Yes		653,765	1,023,461	-369,696
TALLWAVE LLC 4110 N SCOTTSDALE RD SUITE 300  SCOTTSDALE, AZ 85251	PROFESSIONAL FUNDRAISING COUNSEL AND PAID MEDIA MANAGEMENT S		No	0	3,991,644	-3,991,644
M&R STRATEGIC SERVICES INC 1101 CONNECTICUT AVE NW SUITE 700  WASHINGTON, DC 20036	PROFESSIONAL FUNDRAISING COUNSEL SERVICES		No	0	257,966	-257,966
KEVIN FOX AND ASSOCIATES LLC DBA FOX ADVANCEMENT 807 BROADWAY ST NE 250  MINNEAPOLIS, MN 55413	CAMPAIGN CONSULTING AND PLANNING SERVICES FOR MINNESOTA		No	0	148,800	-148,800
Total . . . . .▶				23,743,076	13,067,378	10,675,698

3

List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat. No. 50083H

Schedule G (Form 990 or 990-EZ) 2019



**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		<b>NEW YORK DINNER DANCE</b> (event type)	<b>GEORGIA EARTH DAY EVENT</b> (event type)	<b>8</b> (total number)	(add col. (a) through col. (c))
Revenue	<b>1</b> Gross receipts . . . . .	102,012	82,532	297,138	481,682
	<b>2</b> Less: Contributions . . . . .	67,467	73,232	207,076	347,775
	<b>3</b> Gross income (line 1 minus line 2) . . . . .	34,545	9,300	90,062	133,907
Direct Expenses	<b>4</b> Cash prizes . . . . .				
	<b>5</b> Noncash prizes . . . . .				
	<b>6</b> Rent/facility costs . . . . .				
	<b>7</b> Food and beverages . . . . .				
	<b>8</b> Entertainment . . . . .				
	<b>9</b> Other direct expenses . . . . .	102,012	42,902	303,376	448,290
	<b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶				448,290
<b>11</b> Net income summary. Subtract line 10 from line 3, column (d) . . . . . ▶				-314,383	

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col.(a) through col.(c))
Revenue	<b>1</b> Gross revenue . . . . .				
Direct Expenses	<b>2</b> Cash prizes . . . . .				
	<b>3</b> Noncash prizes . . . . .				
	<b>4</b> Rent/facility costs . . . . .				
	<b>5</b> Other direct expenses . . . . .				
	<b>6</b> Volunteer labor . . . . .	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	<b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶				
	<b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . . ▶				

**9** Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? . . . . . ☐ Yes ☐ No

**b** If "No," explain: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☐ No

**b** If "Yes," explain: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

<b>11</b>	Does the organization conduct gaming activities with nonmembers?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>12</b>	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>13</b>	Indicate the percentage of gaming activity conducted in:		
<b>a</b>	The organization's facility	<b>13a</b>	%
<b>b</b>	An outside facility	<b>13b</b>	%
<b>14</b>	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name ► .....		
	Address ► .....		
<b>15a</b>	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>b</b>	If "Yes," enter the amount of gaming revenue received by the organization ► \$ ..... and the amount of gaming revenue retained by the third party ► \$ .....		
<b>c</b>	If "Yes," enter name and address of the third party:		
	Name ► .....		
	Address ► .....		
<b>16</b>	Gaming manager information:		
	Name ► .....		
	Gaming manager compensation ► \$ .....		
	Description of services provided ► .....		
	<input type="checkbox"/> Director/officer <input type="checkbox"/> Employee <input type="checkbox"/> Independent contractor		
<b>17</b>	Mandatory distributions:		
<b>a</b>	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		<input type="checkbox"/> Yes <input type="checkbox"/> No
<b>b</b>	Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ .....		

**Part IV Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Return Reference	Explanation
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Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I  
(Form 990)

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

2019

Open to Public  
Inspection

Department of the  
Treasury  
Internal Revenue Service

Name of the organization

THE NATURE CONSERVANCY

Employer identification number

53-0242652

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . 461

3 Enter total number of other organizations listed in the line 1 table . . . . . 1

**Part III** **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1) DIRECT CASH ASSISTANCE TO SPONSOR CONSERVATION STUDY	1	5,750		N/A	CONSERVATION ACTIVITIES
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

**Part IV** **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2:	TNC HAS AN INTERNAL GRANTS MANUAL WHICH OUTLINES ITS GRANT MANAGEMENT PRACTICES, STAFF RESPONSIBILITIES, AND STANDARD OPERATING PROCEDURES ("SOP"). THE GUIDANCE IN THE "SUBAWARDS AND GRANTS WITH PUBLIC AND PRIVATE FUNDS" CHAPTER OF THE MANUAL OUTLINES TNC'S MONITORING FRAMEWORK FOR USE OF ALL GRANT FUNDS, INCLUDING GRANTS IN THE UNITED STATES. AS A FIRST STEP, TNC CONDUCTS DUE DILIGENCE ON POTENTIAL GRANTEEES TO EVALUATE FINANCIAL, ORGANIZATIONAL, AND PROGRAMMATIC CAPACITY TO MANAGE FUNDS. GRANTEEES ARE ASSIGNED A RISK RANKING BASED ON THIS EVALUATION, AND THE RISK RANKING AND AMOUNT OF FUNDING PROVIDED TOGETHER DETERMINE THE MONITORING ACTIVITIES FOR THE GRANT. MONITORING ACTIVITIES INCLUDE: (1) REVIEW AND ANALYSIS OF SUBRECIPIENT PROGRAMMATIC/TECHNICAL REPORTS, (2) REVIEW AND ANALYSIS OF SUBRECIPIENT FINANCIAL REPORTS, (3) COLLECTION AND REVIEW OF EXTERNAL AUDIT REPORTS, (4) SITE VISITS, AND (5) DESK REVIEWS. BUSINESS UNIT DIRECTORS, GRANT SPECIALIST AND THE INTERNAL AUDIT DEPARTMENT/SUBRECIPIENT MONITORING UNIT ALL HAVE CLEARLY DEFINED MONITORING RESPONSIBILITIES. SUBRECIPIENTS PROVIDE, AT A MINIMUM, ONE FINAL WRITTEN REPORT, AND FOR SUBAWARDS OF MORE THAN 12 MONTHS, AN ANNUAL REPORT EVERY 12 MONTHS AS WELL AS A FINAL REPORT. TNC DETERMINES THE FREQUENCY OF REPORTING TO ENSURE THAT PROJECT ACTIVITIES ARE ON TRACK, THAT ANY FUNDER REQUIREMENTS ARE MET, IF APPLICABLE, (TO ENSURE THAT PROJECT COSTS ARE APPROPRIATE AND DOCUMENTED).

Additional Data

Software ID:  
Software Version:  
EIN: 53-0242652  
Name: THE NATURE CONSERVANCY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
1 PERCENT FOR NATURE INC PO BOX 282 STROUDSBURG, PA 18360	36-4912784	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 201989803	52-1501259	501(C)(3)	17,600		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN CONSERVATION COALITION INC PO BOX 371 APPELTON, WI 54912	82-2038028	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN FOREST FOUNDATION 2000 M STREET NORTHWEST WASHINGTON, DC 20036	52-1235124	501(C)(3)	62,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN RIVER CONSERVANCY PO BOX 562 COLOMA, CA 95613	68-0195752	501(C)(3)	95,188		N/A	N/A	CONSERVATION ACTIVITIES
AMIGOS BRAVOS PO BOX 238 TAOS, NM 87571	85-0363268	501(C)(3)	79,091		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ANDROSCOGGIN LAND TRUST PO BOX 3145 AUBURN, ME 042123145	01-0452701	501(C)(3)	357,000		N/A	N/A	CONSERVATION ACTIVITIES
ANTRIM SOIL CONSERVATION DISTRICT 4820 STOVER ROAD BELLAIRE, MI 49615	95-1643378	501(C)(3)	33,799		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ARIZONA STATE UNIVERSITY FOUNDATION PO BOX 2260 TEMPE, AZ 852802260	86-6051042	501(C)(3)	46,000		N/A	N/A	CONSERVATION ACTIVITIES
ATLANTIC SALMON FEDERATION 14 MAINE STREET BRUNSWICK, ME 04011	13-2618801	501(C)(3)	65,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUBURN UNIVERSITY PO BOX 906 SCOTTSBORO, AL 35768	63-6000724	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES
AUDUBON SOCIETY OF PORTLAND 5151 NORTHWEST CORNELL ROAD PORTLAND, OR 97210	93-6026088	501(C)(3)	128,159		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUSTIN COMMUNITY DESIGN & DEVELOPMENT CENTER 1023 SPRINGDALE ROAD AUSTIN, TX 78721	13-4347508	501(C)(3)	153,409		N/A	N/A	CONSERVATION ACTIVITIES
BALL STATE UNIVERSITY 2000 WEST UNIVERSITY AVENUE MUNCIE, IN 47306	95-1644628	INDIANA	9,960		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BEAR RIVER LAND CONSERVANCY 195 NORTH 200 WEST LOGAN, UT 843234565	27-4698179	501(C)(3)	200,000		N/A	N/A	CONSERVATION ACTIVITIES
BELGRADE REGIONAL CONSERVATION ALLIANCE 137 MAIN STREET BELGRADE LAKES, ME 04918	04-3047156	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BELGRADE REGIONAL CONSERVATION ALLIANCE P O BOX 239 HARPSWELL, ME 04079	04-3047156	501(C)(3)	45,052		N/A	N/A	CONSERVATION ACTIVITIES
BENTON COUNTY AUDITOR 111 EAST 4TH STREET VINTON, IA 52349	93-1163452	IOWA	44,156		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BENTON COUNTY CONSERVATION 5718 20TH AVENUE DRIVE VINTON, IA 52349	93-1163452	501(C)(3)	9,518		N/A	N/A	CONSERVATION ACTIVITIES
BERKS NATURE 575 ST BERNARDINE STREET READING, PA 19607	23-1966295	501(C)(3)	14,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BIG HOLE WATERSHED COMMITTEE PO BOX 21 DIVIDE, MT 59727	11-3737644	501(C)(3)	29,000		N/A	N/A	CONSERVATION ACTIVITIES
BIG SKY FILM INSTITUTE INC 216 WEST MAIN STREET MISSOULA, MT 59802	20-1937230	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLACKFEET COMMUNITY COLLEGE PO BOX 819 BROWNING, MT 59417	81-0378943	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES
BLACKFEET NATION PO BOX 850 BROWNING, MT 59417	52-2081073	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLANDINGS PARK WILDLIFE SANCTUARY 409 ALFRED STREET BIDDEFORD, ME 04005	37-1525240	501(C)(3)	36,672		N/A	N/A	CONSERVATION ACTIVITIES
BLUE WATER CONSERVATION DISTRICT 50 EAST MILLER ROAD SANDUSKY, MI 48471	82-1983683	501(C)(3)	124,071		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOARD OF REGENTS NEVADA SYSTEM OF HIGHER EDUCATION 2215 RAGGIO PARKWAY RENO, NV 89512	88-6000024	NEVADA	26,126		N/A	N/A	CONSERVATION ACTIVITIES
BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN SYSTEM UW MADISON GAR ACCOUNT MILWAUKEE, WI 532780538	87-0527602	501(C)(3)	22,648		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOHART MUSEUM SOCIETY ONE SHIELDS AVENUE DAVIS, CA 95616	94-3123536	501(C)(3)	9,840		N/A	N/A	CONSERVATION ACTIVITIES
BOULDER CREST RETREAT FOUNDATION PO BOX 117 BLUEMONT, VA 20135	27-3228310	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	501(C)(3)	64,783		N/A	N/A	CONSERVATION ACTIVITIES
CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	501(C)(3)	77,141		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA LUTHERAN UNIVERSITY 60 WEST OLSEN ROAD THOUSAND OAKS, CA 91360	95-2962604	501(C)(3)	25,550		N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA MARINE SANCTUARY FOUNDATION 99 PACIFIC STREET MONTEREY, CA 93940	94-3225675	501(C)(3)	47,940		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA NATIVE PLANT SOCIETY 2707 K STREET SUITE 1 SACRAMENTO, CA 958165113	94-6116403	501(C)(3)	15,624		N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA TROUT INC 701 SOUTH MOUNT SHASTA BOULEVARD MOUNT SHASTA, CA 96067	23-7097680	501(C)(3)	19,977		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CAPE COD COMMERCIAL FISHERMENS ALLIANCE 1566 MAIN STREET CHATHAM, MA 02633	04-3138784	501(C)(3)	47,637		N/A	N/A	CONSERVATION ACTIVITIES
CARNEGIE INSTITUTE 4400 FORBES AVENUE PITTSBURGH, PA 15213	25-0965280	501(C)(3)	8,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CARROLL COUNTY SOIL AND WATER DISTRICT 1523 NORTH US HIGHWAY 421 DELPHI, IN 46923	31-1766444	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
CATALYST MIAMI INC 3000 BISCAYNE BOULEVARD MIAMI, FL 33137	65-0690368	501(C)(3)	122,016		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CATAMOUNT INSTITUTE 740 W CARAMILLO STREET COLORADO SPRINGS, CO 80907	86-1151502	501(C)(3)	7,500		N/A	N/A	CONSERVATION ACTIVITIES
CATSKILL MOUNTAINKEEPER INC PO BOX 1000 LIVINGSTON MANOR, NY 12758	51-0583769	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR CLIMATE AND ENERGY SOLUTIONS INC 3100 CLARENDON BOULEVARD ARLINGTON, VA 22201	54-1892252	501(C)(3)	27,000		N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL COAST SALMON ENHANCEMENT INC 229 STANLEY AVENUE ARROYO GRANDE, CA 93420	77-0079896	501(C)(3)	39,958		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL FLORIDA ZOOLOGICAL SOCIETY PO BOX 470309 LAKE MONROE, FL 32747	59-1357197	501(C)(3)	9,000		N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING WA 304 MT PLEASANT, MI 48859	27-4698179	MICHIGAN	59,384		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL PENNSYLVANIA CONSERVANCY 401 EAST LOUTHER STREET CARLISLE, PA 17013	23-2191037	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE DURANGO, CO 81301	27-4506183	501(C)(3)	231,159		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHAMPAIGN COUNTY SOIL AND WATER CONSERVATION DISTRICT 2110 WEST PARK COURT CHAMPAIGN, IL 61821	52-1666511	501(C)(3)	49,665		N/A	N/A	CONSERVATION ACTIVITIES
CHICAGO PARK DISTRICT 541 NORTH FAIRBANKS COURT CHICAGO, IL 60611	36-6005822	501(C)(3)	307,518		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHOOSE OUTDOORS 8156E SO WADSWORTH BLVD 330 LITTLETON, CO 80128	26-3822889	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
CITY OF ASHLAND 20 EAST MAIN STREET ASHLAND, OR 97520	82-3764890	OREGON	11,397		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF AUSTIN PARKS AND RECREATION DEPARTMENT 200 SOUTH LAMAR AUSTIN, TX 78704	59-0756643	TEXAS	20,000		N/A	N/A	CONSERVATION ACTIVITIES
CITY OF CANANDAIGUA 2 NORTH MAIN STREET CANANDAIGUA, NY 14424	16-6002534	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CLEAN WASHINGTON WATERS 2501 NORTH NORTHLAKE WAY SEATTLE, WA 98103	83-0584155	501(C)(3)	460,697		N/A	N/A	CONSERVATION ACTIVITIES
CLINCH POWELL RC&D COUNCIL INC P O BOX 379 RUTLEDGE, TN 37861	62-1396815	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COALITION FOR THE UPPER SOUTH PLATTE P O BOX 726 LAKE GEORGE, CO 80827	84-1469785	501(C)(3)	55,017		N/A	N/A	CONSERVATION ACTIVITIES
COALITION OF OREGON LAND TRUSTS 511 SOUTHEAST MORRISON STREET PORTLAND, OR 97214	45-1510255	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COASTAL RIVERS CONSERVATION TRUST PO BOX 333 DAMARISCOTTA, ME 04543	23-7303162	501(C)(3)	9,000		N/A	N/A	CONSERVATION ACTIVITIES
COLLEGE OF WILLIAM AND MARY PO BOX 8795 WILLIAMSBURG, VA 23187	54-0734117	VIRGINIA	24,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO CATTLEMENS AGRICULTURAL LAND TRUST 8833 RALSTON ROAD ARVADA, CO 80002	84-1317592	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
COLORADO NONPROFIT DEVELOPMENT CENTER 789 SHERMAN STREET DENVER, CO 80203	84-1493585	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO SCHOOL OF MINES PO BOX 911911 DENVER, CO 802911911	84-0509064	501(C)(3)	22,073		N/A	N/A	CONSERVATION ACTIVITIES
COLORADO STATE UNIVERSITY 2012 COLORADO STATE UNIVERSITY FORT COLLINS, CO 80523	84-0517947	COLORADO	550,852		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO STATE UNIVERSITY FOUNDATION 410 UNIVERSITY SERVICES CENTER FORT COLLINS, CO 80523	23-7098397	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES
COLUMBUS STATE UNIVERSITY FOUNDATION INC 4225 UNIVERSITY AVENUE COLUMBUS, GA 31907	58-6043198	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMERCIAL FISHERMEN OF SANTA BARBARA 6 HARBOR WAY SANTA BARBARA, CA 93109	95-2916932	501(C)(3)	6,400		N/A	N/A	CONSERVATION ACTIVITIES
COMMONWEALTH OF MASSACHUSETTS PO BOX 417103 BOSTON, MA 022414171	74-2245072	MASSACHUSETTS	17,336		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMUNITY INITIATIVES 1000 BROADWAY OAKLAND, CA 94607	94-3255070	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
CONSERVATION COALITION OF OKLAHOMA FOUNDATION POBOX 2571 OKLAHOMA CITY, OK 73101	61-1661052	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION LANDS FOUNDATION INC 835 EAST 2ND AVENUE DURANGO, CO 81301	20-8924520	501(C)(3)	7,500		N/A	N/A	CONSERVATION ACTIVITIES
CONSERVATION SCIENCE PARTNERS INC 11050 PIONEER TRAIL TRUCKEE, CA 96161	45-2504981	501(C)(3)	52,363		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION TECHNOLOGY INFORMATION CENTER 3495 KENT AVENUE SUITE J100 WEST LAFAYETTE, IN 47906	20-2730568	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
COOS SOIL AND WATER CONSERVATION DISTRICT 379 NORTH ADAMS STREET COQUILLE, OR 97423	93-0640851	501(C)(3)	19,212		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COQUILLE WATERSHED ASSOCIATION 390 NORTH CENTRAL BOULEVARD COQUILLE, OR 97423	22-2655830	501(C)(3)	225,000		N/A	N/A	CONSERVATION ACTIVITIES
CORNELL UNIVERSITY PO BOX 22 ITHACA, NY 148510022	15-0532082	501(C)(3)	51,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COUNTY OF PLACER 2964 RICHARDSON DRIVE AUBURN, CA 95603	95-6000527	CALIFORNIA	385,531		N/A	N/A	CONSERVATION ACTIVITIES
CURATORS OF THE UNIVERSITY OF MISSOURI 118 UNIVERSITY HALL COLUMBIA, MO 65211	26-6440629	501(C)(3)	114,827		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DEPARTMENT OF FISH AND WILDLIFE PO BOX 43113 OLYMPIA, WA 985043113	91-1632572	WASHINGTON	63,691		N/A	N/A	CONSERVATION ACTIVITIES
DEPARTMENT OF FORESTRY 901 EAST BYRD STREET RICHMOND, VA 23219	27-1466804	VIRGINIA	225,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DISCOVER YOUR NORTHWEST 164 SOUTH JACKSON STREET SEATTLE, WA 98104	91-0921955	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
DOUGLAS COUNTY SOIL & WATER CONSERVATION DISTRICT 900 SOUTH WASHINGTON STREET TUSCOLA, IL 61953	37-0810422	501(C)(3)	23,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DOWNEAST SALMON FEDERATION 187 MAIN STREET COLUMBIA FALLS, ME 04623	01-0532938	501(C)(3)	68,000		N/A	N/A	CONSERVATION ACTIVITIES
DUCKS UNLIMITED INC 1010 BANKTON CIRCLE HANAHAH, SC 29410	13-5643799	501(C)(3)	1,130,457		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DUKE UNIVERSITY BOX 90328 DURHAM, NC 27708	56-0532129	501(C)(3)	43,600		N/A	N/A	CONSERVATION ACTIVITIES
EARTH DAY TEXAS INC 4311 OAK LAWN AVE325 DALLAS, TX 75219	81-0890813	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301	23-2504462	501(C)(3)	46,835		N/A	N/A	CONSERVATION ACTIVITIES
EASTERN MARKET CORPORATION 2934 RUSSELL STREET DETROIT, MI 48207	32-0030432	501(C)(3)	150,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ECOLOGICAL CARBON OFFSET PARTNERS 2930 SHATTUCK AVENUE BERKELEY, CA 94705	27-3158388	501(C)(3)	47,018		N/A	N/A	CONSERVATION ACTIVITIES
ECOLOGY IN CLASSROOMS & OUTDOORS NW PO BOX 90293 PORTLAND, OR 97290	20-3710367	501(C)(3)	21,083		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENDANGERED HABITATS LEAGUE 8424 SANTA MONICA BOULEVARD LOS ANGELES, CA 900694267	95-4455451	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
ENVIRONMENTAL DEFENSE FUND INCORPORATED 257 PARK AVENUE SOUTH NEW YORK, NY 10010	11-6107128	501(C)(3)	26,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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ENVISION UTAH 254 S 600 E 201 SALT LAKE CITY, UT 84102	87-0462205	501(C)(3)	35,700		N/A	N/A	CONSERVATION ACTIVITIES
EVERGREEN FIRE PROTECTION DISTRICT 1802 BERGEN PARKWAY EVERGREEN, CO 80439	84-0819788	501(C)(3)	17,905		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FEATHER RIVER LAND TRUST P O BOX 1826 QUINCY, CA 95971	68-0449687	501(C)(3)	251,722		N/A	N/A	CONSERVATION ACTIVITIES
FINE ARTS BRIGADE 1328 WEST 2ND AVENUE EUGENE, OR 97405	82-1687062	501(C)(3)	27,246		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FLORENCE CRITTENTON SERVICES OF COLORADO 55 SOUTH ZUNI STREET DENVER, CO 80223	84-0429686	501(C)(3)	6,769		N/A	N/A	CONSERVATION ACTIVITIES
FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICE 407 SOUTH CALHOUN STREET ROOM 121 TALLAHASSEE, FL 323990800	02-0355374	FLORIDA	56,408		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION 2796 OVERSEAS HIGHWAY MARATHON, FL 33050	59-3277808	501(C)(3)	92,498		N/A	N/A	CONSERVATION ACTIVITIES
FLORIDA NATIVE PLANT SOCIETY 125 NORTHEAST FIRST AVENUE OCALA, FL 34470	22-3850546	501(C)(3)	37,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FORTERRA 901 FIFTH AVENUE SEATTLE, WA 98164	94-3112461	501(C)(3)	20,408		N/A	N/A	CONSERVATION ACTIVITIES
FRENCH CREEK VALLEY CONSERVANCY 411 CHESTNUT STREET MEADVILLE, PA 16335	25-1459333	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF GEORGIA STATE PARKS AND HISTORIC SITES INC 199 SOUTH ERWIN STREET CARTERSVILLE, GA 30120	58-2046056	501(C)(3)	28,621		N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF GREAT SALT LAKE 150 SOUTH 600 EAST SALT LAKE CITY, UT 84102	87-0527602	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF SALT SPRINGS PARK INC PO BOX 541 MONTROSE, PA 18801	23-2794115	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF SCHOOL IN THE SQUARE INC 99 CATHERINE ROAD NEW YORK, NY 10033	47-1825735	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE GARDENAERIAL 74 BROWNS RACE ROCHESTER, NY 14614	27-4112147	501(C)(3)	18,000		N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF THE ROUGE 650 CHURCH STREET PLYMOUTH, MI 48170	38-2672879	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE TETON RIVER PO BOX 768 DRIGGS, ID 83422	82-0527505	501(C)(3)	17,454		N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF THE UNIVERSITY OF SURREY INC 1000 NORTH WEST STREET WILMINGTON, DE 19801	30-0212507	501(C)(3)	15,120		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF TREES 3117 NORTHEAST MARTIN LUTHER KING JR BOU PORTLAND, OR 97212	93-0999999	501(C)(3)	187,417		N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF VERDE RIVER GREENWAY PO BOX 2535 COTTONWOOD, AZ 86326	45-2927355	501(C)(3)	159,874		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GEOLOGICAL SURVEY OF ALABAMA PO BOX 869999 TUSCALOOSA, AL 354866999	63-6000619	ALABAMA	22,752		N/A	N/A	CONSERVATION ACTIVITIES
GEORGETOWN COUNTY PO BOX 421270 GEORGETOWN, SC 29442	57-6000353	SOUTH CAROLINA	42,240		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GEORGIA DEPARTMENT OF NATURAL RESOURCES 2070 US HIGHWAY 278 SE SOCIAL CIRCLE, GA 300254711	58-1130945	GEORGIA	11,500		N/A	N/A	CONSERVATION ACTIVITIES
GEORGIA FORESTRY COMMISSION PO BOX 100287 ATLANTA, GA 303840287	58-1888283	GEORGIA	15,963		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GERMAN SCHOOL OF MONMOUTH COUNTY INC PO BOX 98 RED BANK, NJ 07701	26-0349203	501(C)(3)	7,500		N/A	N/A	CONSERVATION ACTIVITIES
GRAND TRAVERSE CONSERVATION DISTRICT 1450 CASS ROAD TRAVERSE CITY, MI 49685	38-2060131	501(C)(3)	39,267		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRAVES COUNTY CONSERVATION DISTRICT 1000 COMMONWEALTH DRIVE MAYFIELD, KY 42066	94-2392007	KENTUCKY	48,352		N/A	N/A	CONSERVATION ACTIVITIES
GREAT LAKES COMMISSION 1300 VICTORS WAY ANN ARBOR, MI 48108	38-6027814	501(C)(3)	31,187		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GREATER OREGON CITY WATERSHED COUNCIL PO BOX 927 OREGON CITY, OR 97045	94-2392007	501(C)(3)	11,978		N/A	N/A	CONSERVATION ACTIVITIES
GREEN INFO NETWORK 2201 BROADWAY SUITE 604 OAKLAND, CA 94612	94-3313222	501(C)(3)	9,200		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GREENWAVE ORGANIZATION 315 FRONT STREET NEW HAVEN, CT 06513	47-5438012	501(C)(3)	29,415		N/A	N/A	CONSERVATION ACTIVITIES
GROUNDWORK DALLAS 3001 QUEBEC STREET DALLAS, TX 75247	20-3398696	501(C)(3)	21,024		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GROUNDWORK DENVER INC 3280 N DOWNING ST UNIT E DENVER, CO 80205	71-0909556	501(C)(3)	19,500		N/A	N/A	CONSERVATION ACTIVITIES
HABESHA INC 5350 FOX VALLEY TRACE STONE MOUNTAIN, GA 30088	02-0536428	501(C)(3)	135,246		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HALF MOON BAY COMMERCIAL FISHERIES TRUST 580 MYRTLE STREET HALF MOON BAY, CA 94019	47-4501396	501(C)(3)	28,200		N/A	N/A	CONSERVATION ACTIVITIES
HAMILTON COUNTY SOIL AND WATER CONSERVATION DISTRICT 1717 PLEASANT STREET NOBLESVILLE, IN 46060	35-1180875	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HEALTH IN HARMONY 3804 SOUTHEAST BELMONT STREET PORTLAND, OR 972144330	20-3741107	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
HEARTLAND CONSERVATION ALLIANCE INC 4750 TROOST AVENUE KANSAS CITY, MO 641111728	35-2434953	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HIGHLANDS-CASHIERS LAND TRUST INC 348 SOUTH 5TH STREET HIGHLANDS, NC 28741	56-1216642	501(C)(3)	22,000		N/A	N/A	CONSERVATION ACTIVITIES
HIGHSTEAD FOUNDATION 127 LONETOWN ROAD REDDING, CT 06896	06-1108612	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HUDSON RIVER WATERSHED ALLIANCE PO BOX 272 DELMAR, NY 12054	45-2772407	501(C)(3)	45,375		N/A	N/A	CONSERVATION ACTIVITIES
HURON CONSERVATION DISTRICT 1460 SOUTH VAN DYKE ROAD BAD AXE, MI 48413	38-1850731	501(C)(3)	36,944		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
I2 CAPITAL OPERATING LLC 2000 P STREET NORTHWEST WASHINGTON, DC 20036	47-4635409	501(C)(3)	165,296		N/A	N/A	CONSERVATION ACTIVITIES
IDAHO DEPARTMENT OF LANDS 3284 W INDUSTRIAL LOOP COEUR D ALENE, ID 83815	82-0180248	IDAHO	66,250		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ILLINOIS CORN GROWERS ASSOCIATION PO BOX 1623 BLOOMINGTON, IL 617021623	37-0983416	501(C)(3)	42,000		N/A	N/A	CONSERVATION ACTIVITIES
ILLINOIS CORN MARKETING BOARD P O BOX 487 BLOOMINGTON, IL 61705	37-1135507	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
IMANI WORKS INC 5201 SOUTH CORNELL CHICAGO, IL 60615	81-0686083	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES
INDIANA AGRICULTURE NUTRIENT ALLIANCE INC PO BOX 1290 INDIANAPOLIS, IN 46206	82-3764890	501(C)(3)	57,032		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INDIANA ASSOCIATION OF SOIL AND WATER CONSERVATION DISTRICT 225 SOUTH EAST STREET INDIANAPOLIS, IN 46202	23-7029064	501(C)(3)	31,500		N/A	N/A	CONSERVATION ACTIVITIES
INDIANA DEPARTMENT OF NATURAL RESOURCES 402 WEST WASHINGTON STREET INDIANAPOLIS, IN 46204	30-0747064	INDIANA	112,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INDIANA SOYBEAN ALLIANCE 8425 KEYSTONE CROSSING INDIANAPOLIS, IN 46240	35-2026389	501(C)(3)	37,225		N/A	N/A	CONSERVATION ACTIVITIES
INDIANA STATE DEPARTMENT OF AGRICULTURE ONE NORTH CAPITAL AVENUE INDIANAPOLIS, IN 46204	47-2382072	INDIANA	143,333		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INDIANA UNIVERSITY PURDUE UNIVERSITY 420 UNIVERSITY BOULEVARD INDIANAPOLIS, IN 46202	37-1374572	INDIANA	22,100		N/A	N/A	CONSERVATION ACTIVITIES
INDIANA UNIVERSITY FOUNDATION INC PO BOX 500 BLOOMINGTON, IN 47402	35-6018940	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE 1201 EYE STREET NORTHWEST WASHINGTON, DC 20006	52-1041632	501(C)(3)	23,400		N/A	N/A	CONSERVATION ACTIVITIES
INTERNATIONAL WILDLIFE REFUGE ALLIANCE 5437 WEST JEFFERSON AVENUE TRENTON, MI 48183	20-3318708	501(C)(3)	69,790		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INVEST IN PHX 530 EAST MCDOWELL ROAD PHOENIX, AZ 85004	83-4717031	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
IOWA 4-H FOUNDATION 1259 STANGE ROAD AMES, IA 50011	25-0965280	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
IOWA CORN GROWERS ASSOCIATION 5505 NORTHWEST 88TH STREET JOHNSTON, IA 501312948	42-1036179	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP 502 E 9TH STREET DES MOINES, IA 50319	82-2265172	501(C)(3)	36,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
IOWA DEPARTMENT OF NATURAL RESOURCES FORESTRY 2404 S DUFF AVE AMES, IA 50010	82-2265172	IOWA	52,565		N/A	N/A	CONSERVATION ACTIVITIES
JOHNS HOPKINS UNIVERSITY 12529 COLLECTIONS CENTER DRIVE CHICAGO, IL 60693	52-0595110	501(C)(3)	179,077		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JOHNSON CREEK WATERSHED COUNCIL 4033 SOUTHEAST WOODSTOCK BOULEVARD PORTLAND, OR 97202	93-1311608	501(C)(3)	34,750		N/A	N/A	CONSERVATION ACTIVITIES
JUBILEE COMMUNITY CHURCH 4231 NORTH GRAND BOULEVARD ST LOUIS, MO 63107	43-1750382	501(C)(3)	8,436		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KACHEMAK HERITAGE LAND TRUST 315 KLONDIKE AVENUE HOMER, AK 99603	94-3104608	501(C)(3)	46,264		N/A	N/A	CONSERVATION ACTIVITIES
KANABEC SOIL AND WATER CONSERVATION DISTRICT 2008 MAHOGANY STREET SUITE 3 MORA, MN 550513982	41-0976037	501(C)(3)	16,965		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	01-0446468	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
KENNEBEC LAND TRUST PO BOX 261 WINTHROP, ME 04364	01-0440729	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KENNESAW STATE UNIVERSITY 585 COBB AVENUE KENNESAW, GA 30144	62-0646012	GEORGIA	24,901		N/A	N/A	CONSERVATION ACTIVITIES
KENTUCKY DIVISION OF FORESTRY KENTUCKY DEP1050 US HIGHWAY 125 SOUTH FRANKFORT, KY 40601	35-6002041	KENTUCKY	22,800		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KLAMATH BIRD OBSERVATORY P O BOX 758 ASHLAND, OR 97520	93-1297400	501(C)(3)	19,550		N/A	N/A	CONSERVATION ACTIVITIES
KLAMATH WATERSHED PARTNERSHIP 205 RIVERSIDE DRIVE SUITE C KLAMATH FALLS, OR 97601	22-3617000	501(C)(3)	5,729		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAFAYETTE AG STEWARDSHIP ALLIANCE 5741 SPRING BROOK ROAD SOUTH WAYNE, WI 53597	82-0864252	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
LAKE GEORGE LAND CONSERVANCY INC LAKE SHORE DRIVE BOLTON LANDING, NY 12814	22-2902944	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAND TRUST ALLIANCE POST OFFICE BOX 33355 RALEIGH, NC 276363355	04-2751357	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
LARAMIE COUNTY CONSERVATION DISTRICT 11221 US HIGHWAY 30 CHEYENNE, WY 82009	23-2690569	WYOMING	20,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LATINOS PROGRESANDO 3047 WEST CERMAK ROAD CHICAGO, IL 60613	36-4355072	501(C)(3)	94,522		N/A	N/A	CONSERVATION ACTIVITIES
LDS EARTH STEWARDSHIP PO BOX 1476 SALT LAKE CITY, UT 841101476	46-0664843	501(C)(3)	297,658		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LEBANON VALLEY CONSERVANCY INC 752 WILLOW STREET LEBANON, PA 17046	25-1866023	501(C)(3)	8,000		N/A	N/A	CONSERVATION ACTIVITIES
LEGACY PHILANTHROPY WORKS 521 SANTA BARBRA STREET SANTA BARBRA, CA 93101	47-2584632	501(C)(3)	31,250		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
LENAWEE CONSERVATION DISTRICT 1100 SUTTON ROAD ADRIAN, MI 492219377	38-6038411	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LIMESTONE VALLEY RC AND D COUNCIL INC 55 QUARTERMASTER CIRCLE FORT OGLETHORPE, GA 30742	58-1790405	501(C)(3)	21,666		N/A	N/A	CONSERVATION ACTIVITIES
LINN COUNTY CONSERVATION 10260 MORRIS HILLS ROAD TODDVILLE, IA 52341	43-1395053	501(C)(3)	43,866		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LITTLE COMPTON AGRICULTURAL CONSERVANCY TRUST 235 PROMENADE STREET PROVIDENCE, RI 02908	05-0468428	501(C)(3)	85,000		N/A	N/A	CONSERVATION ACTIVITIES
LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	501(C)(3)	390,562		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOON ECHO LAND TRUST INC 8 DEPOT STREET BRIDGTON, ME 04009	22-2966924	501(C)(3)	60,000		N/A	N/A	CONSERVATION ACTIVITIES
LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION 900 EXPOSITION BOULEVARD LOS ANGELES, CA 90007	95-6132185	501(C)(3)	17,009		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOS ANGELES RIVER STATE PARK PARTNERS 1799 BAKER STREET LOS ANGELES, CA 90012	82-1364477	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES
LOUDON WILDLIFE CONSERVANCY 4 LOUDOUN STREET SOUTHEAST LEESBURG, VA 20175	54-1762533	501(C)(3)	390,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOUISIANA STATE UNIVERSITY OFFICE OF ACCOUNTING SERVICES BATON ROUGE, LA 70803	90-0885216	LOUISIANA	32,546		N/A	N/A	CONSERVATION ACTIVITIES
LOWER COLUMBIA ESTUARY PARTNERSHIP 811 SOUTHWEST NAITO PARKWAY PORTLAND, OR 97204	93-1249298	501(C)(3)	6,769		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOYOLA UNIVERSITY CHICAGO 820 NORTH MICHIGAN AVENUE CHICAGO, IL 60611	36-1408475	501(C)(3)	11,935		N/A	N/A	CONSERVATION ACTIVITIES
MAINE AUDUBON SOCIETY 20 GILSLAND FARM ROAD FALMOUTH, ME 041056009	01-0248780	501(C)(3)	8,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE CENTER FOR COASTAL FISHERIES 13 ATLANTIC AVENUE STONINGTON, ME 04681	27-0069386	501(C)(3)	50,250		N/A	N/A	CONSERVATION ACTIVITIES
MAINE COAST FISHERMENS ASSOCIATION 14 MAINE STREET SUITE 412 G/H BOX 40 BRUNSWICK, ME 04011	13-4337702	501(C)(3)	19,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE COAST HERITAGE TRUST 1 BOWDOIN MILL ISLAND TOPSHAM, ME 04086	23-7222333	501(C)(3)	9,500		N/A	N/A	CONSERVATION ACTIVITIES
MAINE DEVELOPMENT FOUNDATION 2 BEECH STREET HALLOWELL, ME 04347	01-0355563	501(C)(3)	55,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE ENVIRONMENTAL EDUCATION ASSOCIATION INC 31 WOODSIDE ROAD BRUNSWICK, ME 04011	01-0383590	501(C)(3)	16,000		N/A	N/A	CONSERVATION ACTIVITIES
MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	26-0681729	501(C)(3)	38,837		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE RIVERS PO BOX 782 YARMOUTH, ME 04096	02-0556861	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
MANADA CONSERVANCY PO BOX 25 HUMMELSTOWN, PA 17036	25-1784517	501(C)(3)	27,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MANOMET INC 125 MANOMET POINT ROAD PLYMOUTH, MA 02360	22-3051362	501(C)(3)	88,500		N/A	N/A	CONSERVATION ACTIVITIES
MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	26-2460667	501(C)(3)	120,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MASON-LAKE CONSERVATION DISTRICT 655 NORTH SCOTTVILLE ROAD SCOTTVILLE, MI 49454	38-1765942	501(C)(3)	10,846		N/A	N/A	CONSERVATION ACTIVITIES
MCKENZIE RIVER TRUST 120 SHELTON MCMURPHEY BOULEVARD EUGENE, OR 97401	93-1029808	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MESCDauphin Island Sea Lab 101 Bienville Blvd Dauphin Island, AL 36528	63-0779657	501(C)(3)	75,871		N/A	N/A	CONSERVATION ACTIVITIES
MICHIGAN FOREST BIOMATERIALS INSTITUTE PO BOX 718 Houghton, MI 49931	81-3163662	501(C)(3)	5,250		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MICHIGAN STATE UNIVERSITY 426 AUDITORIUM ROAD EAST LANSING, MI 48824	85-0446866	MICHIGAN	83,519		N/A	N/A	CONSERVATION ACTIVITIES
MICHIGAN TECH FUND 1887 1400 TOWNSEND DRIVE HOUGHTON, MI 49931	38-1554664	501(C)(3)	40,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	501(C)(3)	52,454		N/A	N/A	CONSERVATION ACTIVITIES
MID-ATLANTIC 4R NUTRIENT STEWARDSHIP ASSOCIATION 123 CLAY DRIVE QUEENSTOWN, MD 21658	30-0976363	501(C)(3)	40,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIDCOAST CONSERVANCY PO BOX 439 290 US ROUTE 1 EDGECOMB, ME 04556	22-2658964	501(C)(3)	21,215		N/A	N/A	CONSERVATION ACTIVITIES
MIDDLE FORK WILLAMETTE WATERSHED COUNCIL PO BOX 27 LOWELL, OR 97452	26-0813058	501(C)(3)	31,430		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIDDLE TENNESSEE STATE UNIVERSITY 1301 EAST MAIN STREET MURFREESBORO, TN 37132	62-6005794	TENNESSEE	35,000		N/A	N/A	CONSERVATION ACTIVITIES
MINNESOTA LAND TRUST 2356 UNIVERSITY AVE WEST SUITE 240 ST PAUL, MN 55114	41-1713652	501(C)(3)	39,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSISSIPPI FORESTRY ASSOCIATION INC 6311 RIDGEWOOD ROAD JACKSON, MS 39211	64-0205299	501(C)(3)	30,259		N/A	N/A	CONSERVATION ACTIVITIES
MISSISSIPPI SOIL AND WATER CONSERVATION COMMISSION 680 MONROE STREET JACKSON, MS 39202	82-6000945	501(C)(3)	131,629		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONMOUTH AT THE TEAM 2639 NORTHWEST 82ND CIRCLE 2 OCAL, FL 34482	81-1601405	501(C)(3)	6,500		N/A	N/A	CONSERVATION ACTIVITIES
MONTAGUE WATER CONSERVATION DISTRICT PO BOX 247 MONTAGUE, CA 96064	94-2998749	501(C)(3)	21,725		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTANA STATE UNIVERSITY PO BOX 172470 BOZEMAN, MT 597173340	81-6010045	MONTANA	20,000		N/A	N/A	CONSERVATION ACTIVITIES
MONTCLAIR FILM FESTIVAL INC 41 WATCHUNG PLAZA MONTCLAIR, NJ 07042	27-1732322	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	501(C)(3)	30,857		N/A	N/A	CONSERVATION ACTIVITIES
MOUND CITY FOUNDATION 4245A MANCHESTER AVENUE ST LOUIS, MO 63110	84-2204032	501(C)(3)	17,600		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MOUNTAINS TO SOUND GREENWAY TRUST 2701 FIRST AVENUE SEATTLE, WA 98121	91-1531234	501(C)(3)	10,250		N/A	N/A	CONSERVATION ACTIVITIES
MURRAY STATE UNIVERSITY 200 SPARKS HALL MURRAY, KY 42071	94-3050434	KENTUCKY	194,013		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MUSCATINE COUNTY SOIL AND WATER CONSERVATION DISTRICT 3500 OAKVIEW DRIVE SUITE A MUSCATINE, IA 52761	42-1474714	501(C)(3)	10,812		N/A	N/A	CONSERVATION ACTIVITIES
MYSTIC RIVER WATERSHED ASSOCIATION 20 ACADEMY STREET ARLINGTON, MA 02476	23-7221094	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL ACADEMIES OF SCIENCES ENGINEERING & MEDICINE 500 5TH STREET NORTHWEST WASHINGTON, DC 20001	53-0196932	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL AUDUBON SOCIETY 2315 UNIVERSITY DRIVE NORTH FARGO, ND 58102	13-1624102	501(C)(3)	22,709		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	501(C)(3)	60,340		N/A	N/A	CONSERVATION ACTIVITIES
NATURA BOLIVIA FOUNDATION 1567 44TH STREET NORTHWEST WASHINGTON, DC 20007	45-3337460	501(C)(3)	170,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURAL COMMUNITIES COALITION 13042 OLD MYFORD ROAD IRVINE, CA 92602	93-1229006	501(C)(3)	110,323		N/A	N/A	CONSERVATION ACTIVITIES
NATURAL RESOURCE EDUCATION FOUNDATION OF NJ PO BOX 747 WARETOWN, NJ 08758	22-2188661	501(C)(3)	7,546		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURE FOR ALL PO BOX 42307 PORTLAND, OR 97242	83-4141164	501(C)(3)	21,200		N/A	N/A	CONSERVATION ACTIVITIES
NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURESERVE 2550 SOUTH CLARK STREET ARLINGTON, VA 22202	52-1884438	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
NEMOURS PLANTATION WILDLIFE FOUNDATION 161 NEMOURS PLANTATION ROAD YEMASSEE, SC 29945	57-0985138	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW HAMPSHIRE DEPARTMENT OF ENVIRONMENTAL SERVICES 222 INTERNATIONAL DRIVE PORTSMOUTH, NH 03801	23-2739641	NEW HAMPSHIRE	59,251		N/A	N/A	CONSERVATION ACTIVITIES
NEW HAMPSHIRE FISH & GAME DEPARTMENT 11 HAZEN DRIVE CONCORD, NH 033016500	23-2739641	501(C)(3)	9,260		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW JERSEY NATURAL LANDS TRUST 501 EAST STATE STREET TRENTON, NJ 086250420	22-6065456	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES
NEW LEARNING JOURNEY INC 700 BRAGG HILL ROAD WAITSFIELD, VT 05673	47-4879926	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW YORK FUND FOR CONSERVATION INC 142 ROUTE 114 EAST HAMPTON, NY 11937	81-3530312	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
NEW YORK HARBOR FOUNDATION 10 SOUTH GOVERNORS ISLAND NEW YORK, NY 10004	27-2918478	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW YORK STATE FLOODPLAIN AND STORMWATER PO BOX 1785 SCHENECTADY, NY 123011785	14-1826523	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
NICHOLLS STATE UNIVERSITY BOX 2003 THIBODEAUX, LA 70310	46-2273232	LOUISIANA	42,715		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH CAROLINA STATE UNIVERSITY 225C DAVID CLARK LABS RALEIGH, NC 276957617	56-6000756	NORTH CAROLINA	79,748		N/A	N/A	CONSERVATION ACTIVITIES
NORTH CLACKAMAS URBAN WATERSHED COUNCIL 2416 SOUTHEAST LAKE ROAD MILWAUKIE, OR 97222	27-1160027	501(C)(3)	34,040		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH COAST LAND CONSERVANCY P O BOX 67 SEASIDE, OR 97138	20-1501256	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES
NORTH DAKOTA STATE UNIVERSITY PO BOX 6050 FARGO, ND 581086050	45-6002439	NORTH DAKOTA	20,150		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH POCONO CARE 123 BEAR LAKE ROAD THORNHUSRT, PA 18424	23-2739641	501(C)(3)	19,966		N/A	N/A	CONSERVATION ACTIVITIES
NORTHEAST MIDWEST INSTITUTE 1875 CONNECTICUT AVE UNIVERSAL NORTH TENTH FLR WASHINGTON, DC 20009	52-1112174	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHEASTERN UNIVERSITY 360 HUNTINGTON AVENUE BOSTON, MA 02115	04-1679980	501(C)(3)	84,293		N/A	N/A	CONSERVATION ACTIVITIES
NORTHERN ARIZONA UNIVERSITY PO BOX 4069 FLAGSTAFF, AZ 86011	74-2579628	501(C)(3)	29,480		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHERN NECK LAND CONSERVANCY 8327 MARY BALL ROAD LANCASTER, VA 22503	41-2140631	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES
NORTHERN NECK LAND CONSERVANCY ONE COLUMBUS CENTER VIRGINIA BEACH, VA 23462	56-1623293	501(C)(3)	769,711		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHWESTERN UNIVERSITY 633 CLARK STREET ROOM EVANSTON, IL 602081112	36-2167817	501(C)(3)	44,200		N/A	N/A	CONSERVATION ACTIVITIES
NO-TILL ON THE PLAINS INC PO BOX 81 BERRYTON, KS 66409	48-1204419	501(C)(3)	17,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NUTRIENT STEWARDSHIP COUNCIL 5151 REED ROAD SUITE 126 C COLUMBUS, OH 43220	47-1496411	501(C)(3)	21,120		N/A	N/A	CONSERVATION ACTIVITIES
OAK RIDGE ASSOCIATED UNIVERSITIES PO BOX 117 MS-120-43 OAK RIDGE, TN 378310117	62-0476816	501(C)(3)	105,665		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OCCIDENTAL ARTS AND ECOLOGY CENTER 15290 COLEMAN VALLEY ROAD OCCIDENTAL, CA 95465	68-0359676	501(C)(3)	19,810		N/A	N/A	CONSERVATION ACTIVITIES
OHIO STATE UNIV RESEARCH FOUNDATION 1960 KENNY ROAD COLUMBUS, OH 432101063	27-3080801	501(C)(3)	61,240		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OKALOOSA COUNTY BOARD OF COUNTY COMMISSIONERS 302 NORTH WILSON STREET CRESTVIEW, FL 32536	59-6000765	501(C)(3)	75,000		N/A	N/A	CONSERVATION ACTIVITIES
OKLAHOMA ASSOC OF CONSERVATION DISTRICTS P O BOX 61065 OKLAHOMA CITY, OK 73146	73-0801393	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ONWARD A LEGACY FOUNDATION 970 MAIN AVENUE DURANGO, CO 813015122	26-0045741	501(C)(3)	250,000		N/A	N/A	CONSERVATION ACTIVITIES
OPEN SPACE INSTITUTE LAND TRUST INC 1350 BROADWAY NEW YORK, NY 10018	13-3028060	501(C)(3)	500,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OPEN SPACE INSTITUTE LAND TRUST INC 1001 FRONT STREET GEORGETOWN, SC 29440	13-3028060	501(C)(3)	44,616		N/A	N/A	CONSERVATION ACTIVITIES
OPEN SPACE INSTITUTE LAND TRUST INC PO BOX 2139 SAVANNAH, GA 31402	13-3028060	501(C)(3)	5,681,501		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 972385370	93-0785786	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES
OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 972193099	23-7303162	501(C)(3)	12,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON STATE UNIVERSITY B100 KERR ADMINISTRATION BUIDLING CORVALLIS, OR 97331	61-1730890	OREGON	54,892		N/A	N/A	CONSERVATION ACTIVITIES
ORONO LAND TRUST PO BOX 4 ORONO, ME 04473	01-0417249	501(C)(3)	45,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ORONO LAND TRUST INC PO BOX 1401 BANGOR, ME 04402	01-0264445	501(C)(3)	310,000		N/A	N/A	CONSERVATION ACTIVITIES
PARTNERSHIP FOR THE DELAWARE BAY ESTUARY INC 110S POPLAR STREET WILMINGTON, DE 19801	51-0375307	501(C)(3)	35,567		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PASSAMAQUODDY TRIBE AT PLEASANT POINT PO BOX 343 PERRY, ME 04627	01-0338717	MAINE	28,225		N/A	N/A	CONSERVATION ACTIVITIES
PATH 2201 WESTLAKE AVENUE SEATTLE, WA 98121	91-1157127	501(C)(3)	72,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PATUXENT TIDEWATER LAND TRUST INC PO BOX 1955 LEONARDTOWN, MD 20650	52-2005066	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES
PENINSULA OPEN SPACE TRUST 222 HIGH STREET PALO ALTO, CA 943011040	94-2392007	501(C)(3)	8,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PENINSULA PRIDE FARMS INC E3576 CARDINAL ROAD CASCO, WI 54205	81-2063033	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
PFLEGER INSTITUTE OF ENVIRONMENTAL RESEARCH 315 HARBOR DRIVE OCEANSIDE, CA 92054	33-0735400	501(C)(3)	87,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PIIKANI LODGE HEALTH INSTITUTE PO BOX 187 BROWNING, MT 59417	83-2766318	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES
PLANNED PARENTHOOD FEDERATION OF AMERICA INC 434 WET 33RD STREET NEW YORK, NY 10001	13-1644147	501(C)(3)	10,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PLANNED PARENTHOOD OF WESTERN PENNSYLVANIA 933 LIBERTY AVENUE PITTSBURGH, PA 15222	25-0965474	501(C)(3)	22,500		N/A	N/A	CONSERVATION ACTIVITIES
POINT REYES BIRD OBSERVATORY 3820 CYPRESS DRIVE PETALUMA, CA 94954	94-1594250	501(C)(3)	10,999		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PORTLAND STATE UNIVERSITY PO BOX 751 MAIL CODE SPA PORTLAND, OR 97207	93-0619733	OREGON	103,400		N/A	N/A	CONSERVATION ACTIVITIES
POSEY COUNTY SOIL & WATER CONSERVATION DISTRICT 1805 N MAIN MT VERNON, IN 47620	42-0716340	501(C)(3)	16,715		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PRESIDENT AND FELLOWS OF MIDDLEBURY COLLEGE 460 PIERCE STREET MONTEREY, CA 93940	03-0179298	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES
PROJECT SHARE 14 BOYNTON ST EASTPORT, ME 04631	01-0493230	501(C)(3)	45,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PROVO FOUNDATION 351 WEST CENTER STREET PROVO, UT 84601	74-2530255	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
PUBLIC POLICY INSTITUTE OF CALIFORNIA 500 WASHINGTON STREET SAN FRANCISCO, CA 941119013	94-3207299	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PURDUE UNIVERSITY 403 WEST WOOD STREET WEST LAFAYETTE, IN 47907	35-6002041	INDIANA	101,076		N/A	N/A	CONSERVATION ACTIVITIES
RAINIER VALLEY CORPS 1225 SOUTH WELLER STREET SEATTLE, WA 98144	47-4257834	501(C)(3)	16,443		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RECLAMATION DISTRICT 2140 PO BOX 758 HAMILTON CITY, CA 95951	27-5101647	501(C)(3)	28,095		N/A	N/A	CONSERVATION ACTIVITIES
REDFORD CENTER 116 SHERIDAN AVENUE SAN FRANCISCO, CA 94129	46-4549706	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REEF CHECK FOUNDATION 13723 FIJI WAY MARINA DEL REY, CA 90292	95-4858649	501(C)(3)	14,850		N/A	N/A	CONSERVATION ACTIVITIES
REGENTS OF THE UNIVERSITY OF CALIFORNIA LOS ANGELES PO BOX 741539 LOS ANGELES, CA 900741539	95-6006143	CALIFORNIA	176,572		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REGENTS OF THE UNIVERSITY OF CALIFORNIA SANTA BARBARA SAASB 3201 SANTA BARBARA, CA 931062003	94-3067788	CALIFORNIA	763,949		N/A	N/A	CONSERVATION ACTIVITIES
REGENTS OF THE UNIVERSITY OF CALIFORNIA SANTA CRUZ 1156 HIGH STREET SANTA CRUZ, CA 95064	94-1539563	CALIFORNIA	11,800		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REGENTS OF THE UNIVERSITY OF MINNESOTA PO BOX 1450 MINNEAPOLIS, MN 55485	46-4089293	MINNESOTA	119,384		N/A	N/A	CONSERVATION ACTIVITIES
RENSSELAER POLYTECHNIC INSTITUTE 110 8TH STREET TROY, NY 12180	14-1340095	501(C)(3)	31,735		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RESOURCE CONSERVATION DISTRICT OF TEHAMA COUNTY 2 SUTTER STREET RED BLUFF, CA 96080	68-0142292	501(C)(3)	17,863		N/A	N/A	CONSERVATION ACTIVITIES
RIDGE AND VALLEY CONSERVANCY 16 MAIN STREET BLAIRSTOWN, NJ 07825	22-3181864	501(C)(3)	250,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ROCKY MOUNTAIN BIRD OBSERVATORY 230 CHERRY STREET FORT COLLINS, CO 80521	84-1079882	501(C)(3)	7,295		N/A	N/A	CONSERVATION ACTIVITIES
ROCKY MOUNTAIN YOUTH CORP NEW MEXICO P O BOX 1960 RANCHOS DE TAOS, NM 87557	85-0404817	501(C)(3)	299,384		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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ROGER TORY PETERSON INSTITUTE OF NATURAL HISTORY 311 CURTIS STREET JAMESTOWN, NY 14701	11-2724904	501(C)(3)	32,152		N/A	N/A	CONSERVATION ACTIVITIES
ROWAN UNIVERSITY 201 MULLICA HILL ROAD GLASSBORO, NJ 08028	22-3617000	NEW JERSEY	25,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RUTGERS STATE UNIVERSITY 1200 FLORENCE COLUMBUS ROAD BORDENTOWN, NJ 08505	22-6001086	NEW JERSEY	37,167		N/A	N/A	CONSERVATION ACTIVITIES
SANTA BARBARA BOTANIC GARDEN 1212 MISSION CANYON ROAD SANTA BARBARA, CA 93105	95-1644628	501(C)(3)	77,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SANTA CLARA PUEBLO PO BOX 580 ESPANOLA, NM 87532	85-0216550	NEW MEXICO	182,692		N/A	N/A	CONSERVATION ACTIVITIES
SANTA CLARA RIVER CONSERVANCY PO BOX 789 SANTA PAULA, CA 93061	27-0595246	501(C)(3)	98,473		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SARATOGA PLAN INC 112 SPRING STREET SARATOGA SPRINGS, NY 12866	14-1706013	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES
SAUK RIVER WATERSHED DISTRICT 524 4TH STREET SOUTH SAUK CENTRE, MN 56378	41-1567487	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SAVANNA INSTITUTE 1360 REGENT STREET MADISON, WI 53175	46-3004682	501(C)(3)	125,000		N/A	N/A	CONSERVATION ACTIVITIES
SAVANNAH SCIENCE MUSEUM INC PO BOX 9841 SAVANNAH, GA 31412	58-0669887	501(C)(3)	8,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SCOTT RIVER WATER TRUST PO BOX 591 ETNA, CA 96027	01-0924657	501(C)(3)	33,000		N/A	N/A	CONSERVATION ACTIVITIES
SEATTLE PARKS FOUNDATION 105 SOUTH MAIN STREET SEATTLE, WA 98104	91-1998597	501(C)(3)	23,750		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SEAVIEW AT SHARK RIVER HOA INC 120 SEA SPRAY LANE NEPTUNE, NJ 07753	22-2617009	501(C)(3)	6,198		N/A	N/A	CONSERVATION ACTIVITIES
SECORE INTERNATIONAL 4673 NORTHWEST PARKWAY HILLIARD, OH 43026	47-5385160	501(C)(3)	49,911		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SERVICE MEMBER AGRICULTURAL VOCATION EDUCATION GROUP 111 N 4TH STREET MANHATTAN, KS 66502	81-0734441	501(C)(3)	240,000		N/A	N/A	CONSERVATION ACTIVITIES
SHEBOYGAN RIVER PROGRESSIVE FARMERS W8511 GLEN ROAD GLENBEULAH, WI 53023	82-1447276	501(C)(3)	20,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SKAGIT LAND TRUST P O BOX 1017 MOUNT VERNON, WA 98273	91-1533402	501(C)(3)	33,391		N/A	N/A	CONSERVATION ACTIVITIES
SMITHSONIAN INSTITUTION PO BOX 3701 WASHINGTON, DC 200137012	53-0206027	501(C)(3)	104,196		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SNOHOMISH CONSERVATION DISTRICT 528 91ST AVENUE NORTHEAST LAKE STEVENS, WA 98258	93-0797904	501(C)(3)	5,534		N/A	N/A	CONSERVATION ACTIVITIES
SOCIAL AND ENVIRONMENTAL ENTREPRENEURS 23532 CALABASAS ROAD CALABASAS, CA 91302	95-4116679	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOIL HEALTH INSTITUTE 2803 SLATER ROAD MORRISVILLE, NC 27560	47-5349004	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES
SONOMA LAND TRUST 822 FIFTH STREET SANTA ROSA, CA 95404	51-0197006	501(C)(3)	7,095		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SONOMA STATE UNIVERSITY 1801 EAST COTATI AVENUE CASHIERS ROHNERT PARK, CA 949283609	99-0157509	501(C)(3)	31,000		N/A	N/A	CONSERVATION ACTIVITIES
SONORAN INSTITUTE 100 NORTH STONE TUCSON, AZ 85701	86-0684610	501(C)(3)	300,300		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTH DAKOTA GRASSLAND COALITION P O BOX 401 PRESHO, SD 575685402	46-0449860	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
SOUTH KINGSTOWN LAND TRUST 227 ROBINSON ST WAKEFIELD, RI 02879	05-0516985	501(C)(3)	125,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHEAST ALASKA WATERSHED COALITION 1107 WEST 8TH STREET JUNEAU, AK 99801	37-1651525	501(C)(3)	6,997		N/A	N/A	CONSERVATION ACTIVITIES
SOUTHEAST ALASKA WILDERNESS EXPLORATION ANALYSIS AND DISCOVERY PO BOX 306 GUSTAVUS, AK 99826	92-0168869	501(C)(3)	11,272		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHEAST LAND TRUST OF NEW HAMPSHIRE PO BOX 675 12 CENTER STREET 2ND FLOOR EXETER, NH 03833	02-0355374	501(C)(3)	32,769		N/A	N/A	CONSERVATION ACTIVITIES
SOUTHERN OREGON FOREST RESTORATION COLLABORATIVE PO BOX 1946 JACKSONVILLE, OR 97520	56-2431473	501(C)(3)	30,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN OREGON UNIVERSITY 1250 SISKIYOU BLVD ASHLAND, OR 97520	93-6001786	OREGON	32,495		N/A	N/A	CONSERVATION ACTIVITIES
SOUTHERN TIER CENTRAL REGIONAL PLANNING 8 DENISON PARKWAY EAST CORNING, NY 14830	16-6002567	501(C)(3)	13,955		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
SPRUCE ROOT INC ONE SEALASKA PLAZA JUNEAU, AK 99801	45-4295940	501(C)(3)	34,750		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ST LOUIS UNIVERSITY 3700 WEST PINE MALL ST LOUIS, MO 63108	43-0654872	501(C)(3)	36,449		N/A	N/A	CONSERVATION ACTIVITIES
STANFORD UNIVERSITY 371 SERRA MALL STANFORD, CA 94305	94-1156365	501(C)(3)	47,353		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STATE OF ARKANSAS AR DEPT OF PARKS HERITAGE AND TOURISM 1100 NORTH STREET LITTLE ROCK, AR 72201	71-0847443	ARKANSAS	1,000,000		N/A	N/A	CONSERVATION ACTIVITIES
STATE OF MAINE PO BOX 9101 AUGUSTA, ME 04332	95-4302067	MAINE	251,080		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STATE OF MICHIGAN 1504 WEST WASHINGTON STREET MARQUETTE, MI 49855	38-6000134	MICHIGAN	89,713		N/A	N/A	CONSERVATION ACTIVITIES
STEARNS SOIL AND WATER CONSERVATION DISTRICT 110 2ND STREET SOUTH WAITE PARK, MN 56387	41-0966601	501(C)(3)	5,084		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	501(C)(3)	26,112		N/A	N/A	CONSERVATION ACTIVITIES
STEWARDSHIP PARTNERS 815 WESTERN AVENUE SEATTLE, WA 98104	91-1939506	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SUBLETTE COUNTY CONSERVATION DISTRICT PO BOX 647 PINEDALE, WY 82941	83-0261739	WYOMING	22,128		N/A	N/A	CONSERVATION ACTIVITIES
SUSSEX CONSERVATION DISTRICT 23818 SHORTLY ROAD GEORGETOWN, DE 19947	51-0064330	501(C)(3)	18,982		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SUSSEX COUNTY MUNICIPAL UTILITIES GROUP 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	62-0646012	NEW JERSEY	112,744		N/A	N/A	CONSERVATION ACTIVITIES
SUSTAINABLE MICHIGAN FUND 602 W IONIA STREET LANSING, MI 48933	84-4039491	501(C)(3)	500,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SUSTAINABLE OCEAN ALLIANCE INC 1160 BATTERY STREET SAN FRANCISCO, CA 941111233	82-4972091	501(C)(3)	74,717		N/A	N/A	CONSERVATION ACTIVITIES
SWAN VALLEY CONNECTIONS 6887 MT HIGHWAY 83 CONDON, MT 59826	81-0512368	501(C)(3)	49,549		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SYMBIOSEAS PO BOX 1189 CAROLINA BEACH, NC 28428	47-1900024	501(C)(3)	22,500		N/A	N/A	CONSERVATION ACTIVITIES
TACOMA TREE FOUNDATION PO BOX 7234 TACOMA, WA 98417	83-2505388	501(C)(3)	38,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TALKING TALONS YOUTH LEADERSHIP PO BOX 8 CEDAR CREST, NM 87008	85-0384305	501(C)(3)	15,418		N/A	N/A	CONSERVATION ACTIVITIES
TAOS LAND TRUST PO BOX 376 TAOS, NM 87571	85-0373099	501(C)(3)	39,822		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TECHNICAL ASSISTANCE PARTNERSHIP OF ARIZONA 2929 NORTH CENTRAL AVENUE PHOENIX, AZ 85012	86-0975231	501(C)(3)	19,715		N/A	N/A	CONSERVATION ACTIVITIES
TEEN SUCCESS INC 508 VALLEY WAY MILPITAS, CA 95035	45-0702884	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TENNESSEE TECHNOLOGICAL UNIV PO BOX 5037 COOKEVILLE, TN 38505	62-0646806	TENNESSEE	304,389		N/A	N/A	CONSERVATION ACTIVITIES
TENNESSEE WILDLIFE RESOURCES AGENCY 800 S GAY STREET SUITE 1700 KNOXVILLE, TN 37929	62-0862270	501(C)(3)	11,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TEXAS A&M AGRILIFE RESEARCH 400 HARVEY MITCHELL PARKWAY SOUTH COLLEGE STATION, TX 77845	74-6000541	TEXAS	100,000		N/A	N/A	CONSERVATION ACTIVITIES
THE ARTHUR MORGAN INSTITUTE 131 E DAYTON-YELLOW SPRINGS ROAD YELLOW SPRINGS, OH 45387	31-0502562	501(C)(3)	5,425		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE BLACKFOOT CHALLENGE INC PO BOX 103 OVANDO, MT 598540103	81-0488863	501(C)(3)	15,550		N/A	N/A	CONSERVATION ACTIVITIES
THE BURLINGTON LAND TRUST INC 34 TAINE MOUNTAIN ROAD BURLINGTON, CT 06013	06-1271120	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE COLORADO ENERGY OFFICE 1600 BROADWAY DENVER, CO 80202	84-0644739	COLORADO	250,000		N/A	N/A	CONSERVATION ACTIVITIES
THE CONSERVATION ALLIANCE PO BOX 1275 BEND, OR 97709	94-3100867	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CORAL REEF ALLIANCE 1330 BROADWAY OAKLAND, CA 94612	94-3211245	501(C)(3)	50,330		N/A	N/A	CONSERVATION ACTIVITIES
THE CORPS NETWORK 1275 K STREET NORTHWEST SUITE 1050 WASHINGTON, DC 20005	52-1480202	501(C)(3)	174,222		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE FOREST PRESERVE DISTRICT OF COOK COUNTY 536 NORTH HARLEM RIVER FOREST, IL 60305	45-4509939	501(C)(3)	159,839		N/A	N/A	CONSERVATION ACTIVITIES
THE FOREST STEWARDS GUILD 2019 GALISTEO STREET SANTA FE, NM 87505	85-0446866	501(C)(3)	203,269		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE GREENWAY FOUNDATION 1855 S PEARL ST DENVER, CO 80210	51-0193575	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
THE INSTITUTE FOR BIRD POPULATION PO BOX 1346 POINT REYES STATION, CA 94956	68-0175012	501(C)(3)	5,165		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE JANE GOODALL INSTITUTE 1595 SPRING HILL ROAD SUITE 550 VIENNA, VA 22182	94-2474731	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES
THE LONG LEAF ALLIANCE INC 12130 DIXON CENTER ROAD ANDALUSIA, AL 64668	75-3263645	501(C)(3)	14,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE MISSION PROJECT INC 8445 LINDEN LANE PRAIRIE VILLAGE, KS 66207	83-0393426	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES
THE OKLAHOMA ASSOCIATION OF CONSERVATION DISTRICTS PO BOX 2775 OKLAHOMA CITY, OK 73101	73-0801393	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE PARK CITY FOUNDATION PO BOX 681499 PARK CITY, UT 84068	30-0171971	501(C)(3)	23,500		N/A	N/A	CONSERVATION ACTIVITIES
THE PERMACULTURE INSTITUTE INCORPORATED 4245A MANCHESTER AVENUE ST LOUIS, MO 63110	74-2818653	501(C)(3)	7,400		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA 9500 GILMAN DRIVE MC 0009 LA JOLLA, CA 920930009	95-6006144	CALIFORNIA	48,493		N/A	N/A	CONSERVATION ACTIVITIES
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SACRAMENTO PO BOX 989062 WEST SACRAMENTO, CA 957989062	38-1612715	CALIFORNIA	33,515		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE STUDENT CONSERVATION ASSOCIATION INC 299 MOUNTAIN REST ROAD NEW PALTZ, NY 12561	91-0880684	501(C)(3)	197,702		N/A	N/A	CONSERVATION ACTIVITIES
THE TRUST FOR PUBLIC LAND 2610 UNIVERSITY AVENUE WEST ST PAUL, MN 55114	23-7222333	501(C)(3)	482,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE TRUSTEES OF COLUMBIA UNIVERSITY PO BOX 29789 GPO NEW YORK, NY 10087	13-5598093	501(C)(3)	105,961		N/A	N/A	CONSERVATION ACTIVITIES
THE TRUSTEES OF PRINCETON UNIVERSITY 701 CARNEGIE CENTER PRINCETON, NJ 08540	21-0634501	501(C)(3)	22,100		N/A	N/A	CONSERVATION ACTIVITIES



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(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVENUE SUITE 50 PORTLAND, OR 97239	93-0797197	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES
THREE RIVERS LAND TRUST PO BOX 295 ALFRED, ME 04002	01-0539771	501(C)(3)	119,456		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TIERRA INTERNATIONAL FOUNDATION 1310 ST ANDREW STREET NEW ORLEANS, LA 70130	81-1757210	501(C)(3)	107,968		N/A	N/A	CONSERVATION ACTIVITIES
TORREY HOUSE PRESS 2806 EAST MELONY DRIVE SALT LAKE CITY, UT 84124	47-5055025	501(C)(3)	6,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWER FOUNDATION OF SAN JOSE STATE UNIVERSITY ONE WASHINGTON SQUARE SAN JOSE, CA 951920183	93-6026088	501(C)(3)	78,814		N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF BROOKHAVEN ONE INDEPENDENCE HILL FARMINGVILLE, NY 11738	11-6001925	NEW YORK	250,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF NEWMARKET 186 MAIN STREET NEWMARKET, NH 03857	02-6000643	NEW HAMPSHIRE	5,981		N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF VAIL 75 SOUTH FRONTAGE ROAD VAIL, CO 81657	84-0571385	COLORADO	6,416		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TREEFOLKS INC PO BOX 1395 DEL VALLE, TX 78617	74-2569827	501(C)(3)	56,125		N/A	N/A	CONSERVATION ACTIVITIES
TRINITY UNITED CHURCH OF CHRIST 400 WEST 95TH STREET CHICAGO, IL 60628	36-2879787	501(C)(3)	7,186		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TROUT UNLIMITED INC 1777 NORTH KENT STREET SUITE 100 ARLINGTON, VA 22209	38-1612715	501(C)(3)	197,860		N/A	N/A	CONSERVATION ACTIVITIES
TROY TOWN TREASURER N8870 BRIGGS STREET EAST TROY, WI 53120	39-6005144	WISCONSIN	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TRUCKEE DONNER LAND TRUST 10069 WEST RIVER STREET SUITE C TRUCKEE, CA 96161	68-0245327	501(C)(3)	3,063,178		N/A	N/A	CONSERVATION ACTIVITIES
TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA 3025 WALNUT STREET PHILADELPHIA, PA 19104	23-1352685	PENNSYLVANIA	46,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UC DAVIS 647 D STREET DAVIS, CA 95616	17-5743168	501(C)(3)	8,839		N/A	N/A	CONSERVATION ACTIVITIES
UC REGENTS 3201 SAASB SANTA BARBARA, CA 93106	95-6006145	501(C)(3)	443,262		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNITED NATIONS FOUNDATION INC 1750 PENNSYLVANIA AVENUE NORTHWEST WASHINGTON, DC 20006	58-2368165	501(C)(3)	110,000		N/A	N/A	CONSERVATION ACTIVITIES
UNITY HEALTH CARE INC 1100 NEW JERSEY AVENUE SOUTHEAST WASHINGTON, DC 20003	52-1572431	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF CALIFORNIA AT S1156 HIGH STREET SANTA CRUZ, CA 95064	94-1539563	CALIFORNIA	157,435		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CALIFORNIA SANTA BARBARA 111 FRANKLIN STREET 5TH FLOOR OAKLAND, CA 94607	95-6006145	CALIFORNIA	175,253		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF CONNECTICUT 1080 SHENNECOSSETT ROAD GROTON, CT 063406048	82-1447276	CONNECTICUT	101,668		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF HAWAII 2440 CAMPUSROAD HONOLULU, HI 96822	99-6000354	HAWAII	141,666		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF IDAHO 875 PERIMETER DRIVE MS 3020 MOSCOW, ID 838443020	82-6000945	IDAHO	51,384		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF IDAHO FOUNDATION INC 875 PERIMETER DRIVE MS 3143 MOSCOW, ID 838443143	23-7098404	501(C)(3)	33,333		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF ILLINOIS WEST PEABODY DRIVE URBANA, IL 61801	37-6000511	ILLINOIS	166,998		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF LOUISVILLE 2301 SOUTH 3RD STREET LOUISVILLE, KY 40292	61-1014882	KENTUCKY	441,976		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MARYLAND 2020 HORNS POINT ROAD CAMBRIDGE, MD 21613	52-6002033	MARYLAND	75,940		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF MASSACHUSETTS AMHERST 100 VENTURE WAY HADLEY, MA 010359462	04-3167352	MASSACHUSETTS	50,848		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MONTANA 32 CAMPUS DRIVE UNIVERSITY CENTER ROOM 232 MISSOULA, MT 59812	81-6001713	MONTANA	10,000		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF NEW HAMPSHIRE 59 COLLEGE ROAD TAYLOR HALL DURHAM, NH 03824	47-1841490	NEW HAMPSHIRE	61,218		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF NOTRE DAME DU LAC 1400 EAST ANGELA BOULEVARD SOUTH BEND, IN 46617	35-0868188	501(C)(3)	9,883		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF RHODE ISLAND 2 BUTTERFIELD ROAD KINGSTON, RI 02881	05-6000522	RHODE ISLAND	22,280		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF TENNESSEE MORGAN HALL KNOXVILLE, TN 37996	62-6001636	TENNESSEE	49,059		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF TOLEDO 2801 WEST BANCROFT STREET TOLEDO, OH 43606	34-6401483	OHIO	49,073		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF UTAH 260 SOUTH CENTRAL CAMPUS DRIVE SALT LAKE CITY, UT 84112	87-6000525	UTAH	28,000		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF VERMONT 590 MAIN ST RM 310 BURLINGTON, VT 05405	26-4228349	VERMONT	11,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF VERMONT & STATE AGRICULTURAL COLLEGE 85 SOUTH PROSPECT STREET BURLINGTON, VT 054050160	03-0179440	VERMONT	30,000		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF VIRGINIA 1001 NORTH EMMET STREET CHARLOTTESVILLE, VA 22903	54-6001796	VIRGINIA	113,740		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF WASHINGTON 1501 EAST MADISON STREET SEATTLE, WA 98122	91-6001537	WASHINGTON	551,219		N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF WASHINGTON FOUNDATION BOX 353055 SEATTLE, WA 981953055	94-3079432	501(C)(3)	60,780		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF WISCONSIN MILWAUKEE PO BOX 500 MILWAUKEE, WI 532010500	87-0527602	WISCONSIN	18,000		N/A	N/A	CONSERVATION ACTIVITIES
US FISH AND WILDLIFE SERVICE 585 SHEPARD WAY SUITE 1 HELENA, MT 59601	53-0201504	FEDERAL	185,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
US FISH AND WILDLIFE SERVICE 10721 MARK ROAD CEDAR FALLS, IA 50613	48-5983141	FEDERAL	15,000		N/A	N/A	CONSERVATION ACTIVITIES
US GEOLOGICAL SURVEY CALIFORNIA 3020 STATE UNIVERSITY DRIVE SACRAMENTO, CA 95819	53-0196958	CALIFORNIA	40,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
USDA FOREST SERVICE PO BOX 301550 LOS ANGELES, CA 900301550	72-0564834	FEDERAL	273,629		N/A	N/A	CONSERVATION ACTIVITIES
USGS SEQUOIA KINGS CANYON FIELD STATION 47050 GENERALS HIGHWAY 4 THREE RIVERS, CA 93271	53-0196958	FEDERAL	142,735		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH CLEAN ENERGY ALLIANCE INC 1014 2ND AVENUE SALT LAKE CITY, UT 84106	37-1438788	501(C)(3)	328,000		N/A	N/A	CONSERVATION ACTIVITIES
UTAH DINE BIKEYAH 211 EAST BROADWAY SALT LAKE CITY, UT 84111	61-1729917	501(C)(3)	181,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH DIVISION OF WILDLIFE RESOURCES 195 NORTH 1950 WEST SALT LAKE CITY, UT 841144870	87-0403151	UTAH	100,000		N/A	N/A	CONSERVATION ACTIVITIES
UTAH STATE UNIVERSITY 4420 OLD MILL HILL LOGAN, UT 84322	87-6000528	UTAH	9,435		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	501(C)(3)	28,625		N/A	N/A	CONSERVATION ACTIVITIES
VERMILION COUNTY SOIL & WATER CONSERVATION DISTRICT 1905 A US RT150 DANVILLE, IL 61832	37-0812502	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	68-0256214	501(C)(3)	120,829		N/A	N/A	CONSERVATION ACTIVITIES
VERMONT NATURAL RESOURCES COUNCIL INC 9 BAILEY AVENUE MONTPELIER, VT 05602	03-0223731	501(C)(3)	60,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VIRGINIA MARINE RESOURCES COMMISSION 380 FENWICK ROAD FORT MONROE, VA 23651	27-4506183	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES
VIRGINIA OUTDOORS FOUNDATION 900 SOUTH MAIN STREET BLACKSBURG, VA 24060	54-1038487	501(C)(3)	82,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VIRGINIA TECH TREASURER 112 LANSLOWNE STREET BLACKSBURG, VA 24061	54-6001805	501(C)(3)	10,500		N/A	N/A	CONSERVATION ACTIVITIES
WASHINGTON ENVIRONMENTAL COUNCIL 1402 THIRD AVENUE 1400 SEATTLE, WA 98101	91-0839385	501(C)(3)	50,500		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WASHINGTON RESOURCE CONSERVATION & DEVELOPMENT COUNCIL 109 SOUTH THIRD STREET YAKIMA, WA 98901	91-1810332	501(C)(3)	47,218		N/A	N/A	CONSERVATION ACTIVITIES
WATER PROTECTION ASSOCIATION OF CENTRAL KANSAS 306A NORTH MAIN STREET ST JOHN, KS 67576	48-1101486	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WATERSHED RESEARCH AND TRAINING CENTER PO BOX 356 HAYFORK, CA 96041	94-3116339	501(C)(3)	681,500		N/A	N/A	CONSERVATION ACTIVITIES
WATTTIME CORPORATION 1111 BROADWAY FL 3 OAKLAND, CA 946074139	47-1444637	501(C)(3)	60,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WELLS NATIONAL ESTUARINE 342 LAUDHOLM FARM ROAD WELLS, ME 04090	01-0459976	501(C)(3)	9,875		N/A	N/A	CONSERVATION ACTIVITIES
WEST HARLEM ENVIRONMENTAL ACTION 1854 AMSTERDA AVE2ND FLOOR NEW YORK, NY 10031	13-3800068	501(C)(3)	5,500		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WEST TENNESSEE RIVER BASIN AUTHORITY 3628 EAST END DRIVE HUMBOLDT, TN 38343	62-6001445	501(C)(3)	17,139		N/A	N/A	CONSERVATION ACTIVITIES
WESTERN FOOTHILLS LAND TRUST PO BOX 107 NORWAY, ME 04268	01-6083123	501(C)(3)	50,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WESTERN MARYLAND RC & D INC 1260 MARYLAND AVENUE HAGERSTOWN, MD 21740	52-1859219	501(C)(3)	19,344		N/A	N/A	CONSERVATION ACTIVITIES
WESTERN WISCONSIN CONSERVATION COUNCIL 2061 30TH AVENUE BALDWIN, WI 54002	82-3042873	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILD RIVER LAND TRUSTS 16271 S HIGHWAY 101 BROOKINGS, OR 97415	93-1289894	501(C)(3)	52,000		N/A	N/A	CONSERVATION ACTIVITIES
WILD UTAH PROJECT 824 SOUTH 400 WEST SALT LAKE CITY, UT 84101	83-0468561	501(C)(3)	18,300		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILDLAND RESTORATION INTERNATIONAL INC PO BOX 1983 DUXBURY, MA 023311983	46-3077252	501(C)(3)	11,821		N/A	N/A	CONSERVATION ACTIVITIES
WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	501(C)(3)	13,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILDLANDS RESTORATION VOLUNTEERS 3012 STERLING CIRCLE BOULDER, CO 80301	46-0505155	501(C)(3)	35,000		N/A	N/A	CONSERVATION ACTIVITIES
WILDLIFE CONSERVATION SOCIETY 2300 SOUTHERN BOULEVARD BRONX, NY 104601068	13-1740011	501(C)(3)	10,281		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILLAMETTE PARTNERSHIP 4640 SOUTHWEST MACADAM AVENUE PORTLAND, OR 97239	33-1103430	501(C)(3)	60,000		N/A	N/A	CONSERVATION ACTIVITIES
WISCONSIN POTATO AND VEGETABLE GROWERS ASSN INC PO BOX 327 ANTIGO, WI 54409	39-0777398	501(C)(3)	15,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WORLD RELIEF CORPORATION 841 CENTRAL AVENUE NORTH KENT, WA 98032	23-6393344	501(C)(3)	8,093		N/A	N/A	CONSERVATION ACTIVITIES
WORLD RESOURCES INSTITUTE 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	63-0779657	501(C)(3)	101,809		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WORLD WILDLIFE FUND US INC 1250 TWENTYFOURTH STREET NORTHWEST WASHINGTON, DC 20037	52-1693387	501(C)(3)	42,674		N/A	N/A	CONSERVATION ACTIVITIES
WWRC ACTION FUND 1402 THIRD AVE 507 SEATTLE, WA 98101	91-1445276	501(C)(3)	25,000		N/A	N/A	CONSERVATION ACTIVITIES



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
XERCES SOCIETY INC 628 NORTHEAST BROADWAY PORTLAND, OR 97232	51-0175253	501(C)(3)	19,275		N/A	N/A	CONSERVATION ACTIVITIES
YAHARA PRIDE FARMS INC 229 DOUGLAS DRIVE BROOKLYN, WI 53521	61-1770827	501(C)(3)	10,000		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YALE UNIVERSITY PO BOX 1873 NEW HAVEN, CT 065081873	06-0646973	501(C)(3)	110,242		N/A	N/A	CONSERVATION ACTIVITIES
YAVAPAI-APACHE NATION 2400 WEST DATSI STREET CAMP VERDE, AZ 86322	86-0210241	501(C)(3)	52,570		N/A	N/A	CONSERVATION ACTIVITIES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YORK LAND TRUST 1 LONG NECK MARSH ROAD YORK, ME 03909	22-2793161	501(C)(3)	17,500		N/A	N/A	CONSERVATION ACTIVITIES
YOUTH EMPLOYMENT PROGRAM INC 601 LENA SALMON, ID 83467	82-0483392	501(C)(3)	27,547		N/A	N/A	CONSERVATION ACTIVITIES

Schedule J (Form 990)	Compensation Information	OMB No. 1545-0047
		2019
		Open to Public Inspection
Department of the Treasury Internal Revenue Service	For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990. ▶ Go to <a href="http://www.irs.gov/Form990">www.irs.gov/Form990</a> for instructions and the latest information.	
Name of the organization THE NATURE CONSERVANCY		Employer identification number 53-0242652

Part I Questions Regarding Compensation		Yes	No
<b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
<input type="checkbox"/> First-class or charter travel	<input checked="" type="checkbox"/> Housing allowance or residence for personal use		
<input type="checkbox"/> Travel for companions	<input type="checkbox"/> Payments for business use of personal residence		
<input checked="" type="checkbox"/> Tax idemnification and gross-up payments	<input type="checkbox"/> Health or social club dues or initiation fees		
<input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)		
<b>b</b> If any of the boxes on Line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain		<b>1b</b> Yes	
<b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked on Line 1a?		<b>2</b> Yes	
<b>3</b> Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
<input checked="" type="checkbox"/> Compensation committee	<input type="checkbox"/> Written employment contract		
<input checked="" type="checkbox"/> Independent compensation consultant	<input checked="" type="checkbox"/> Compensation survey or study		
<input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Approval by the board or compensation committee		
<b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
<b>a</b> Receive a severance payment or change-of-control payment?		<b>4a</b> Yes	
<b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?		<b>4b</b>	No
<b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement?		<b>4c</b>	No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
<b>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</b>			
<b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
<b>a</b> The organization?		<b>5a</b>	No
<b>b</b> Any related organization?		<b>5b</b>	No
If "Yes," on line 5a or 5b, describe in Part III.			
<b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
<b>a</b> The organization?		<b>6a</b>	No
<b>b</b> Any related organization?		<b>6b</b>	No
If "Yes," on line 6a or 6b, describe in Part III.			
<b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.		<b>7</b>	No
<b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.		<b>8</b>	No
<b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		<b>9</b>	

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

**Schedule J (Form 990) 2019**

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
PART I, LINE 1A	FIRST CLASS TRAVEL - AIR TRAVEL MUST BE IN COACH/ECONOMY CLASS AT THE LOWEST AVAILABLE FARES PER THE CONSERVANCY'S STANDARD OPERATING PROCEDURE FOR TRAVEL AND REPORTING AND THE FINANCIAL MANAGEMENT HANDBOOKS. PERSONS LISTED ON THE 990 MAY RECEIVE FIRST CLASS TRAVEL IN LIMITED CIRCUMSTANCES, WHICH INCLUDE (1) WHEN NO ECONOMY FARE WAS AVAILABLE, OR (2) WHEN THERE WAS NO PRICE DIFFERENCE. HOUSING - EMPLOYEES WORKING OUTSIDE OF THE US MAY RECEIVE HOUSING ALLOWANCES AS A PARTICIPANT IN THE CONSERVANCY'S GLOBAL MOBILITY PROGRAM. ONE KEY EMPLOYEE AND ONE HIGHEST PAID EMPLOYEE RECEIVED THIS BENEFIT. THIS BENEFIT WAS INCLUDED IN TAXABLE INCOME AS REQUIRED BY LAW. TAX EQUALIZATION - EMPLOYEES WORKING OUTSIDE OF THE US MAY RECEIVE A TAX EQUALIZATION BENEFIT AS A PARTICIPANT IN THE CONSERVANCY'S GLOBAL MOBILITY PROGRAM. ONE KEY EMPLOYEE AND ONE HIGHEST PAID EMPLOYEE RECEIVED THIS BENEFIT. THIS BENEFIT WAS INCLUDED IN TAXABLE INCOME AS REQUIRED BY LAW.
PART I, LINE 3	THE PRESIDENT AND CHIEF EXECUTIVE OFFICER'S, AS WELL AS THE EXECUTIVE TEAM'S PERFORMANCES AND COMPENSATION ARE REVIEWED ANNUALLY BY THE BOARD OF DIRECTORS.
PART I, LINE 4A	FORMER REGIONAL MANAGING DIRECTOR, KAREN BERKY, RECEIVED A SEPARATION PAYMENT IN THE AMOUNT OF \$224,900, DURING 2019. FORMER CHIEF CONSERVATION OFFICER, BRIAN MCPEEK, RECEIVED A SEPARATION PAYMENT IN THE AMOUNT OF \$700,000, DURING 2019. FORMER CHIEF OF EXTERNAL AFFAIRS, GLENN PRICKETT, RECEIVED A SEPARATION PAYMENT IN THE AMOUNT OF \$250,000, DURING 2019. FORMER CHIEF INFORMATION OFFICER, MARC TOUITOU, RECEIVED A SEPARATION PAYMENT IN THE AMOUNT OF \$40,000, DURING 2019. THE TERMS AND CONDITIONS OF THESE CONFIDENTIAL SEPARATION AGREEMENTS ARE AVAILABLE TO THE IRS UPON REQUEST.

Additional Data

Software ID:  
Software Version:  
EIN: 53-0242652  
Name: THE NATURE CONSERVANCY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1SALLY JEWELL DIRECTOR/INTERIM CEO	(i)	202,175	0	1,658	0	4,251	208,084	0
	(ii)	0	0	0	0	0	0	0
1MARK TERCEK DIRECTOR, PRES & CEO (THRU 7/19)	(i)	488,623	0	7,994	20,100	14,756	531,473	0
	(ii)	0	0	0	0	0	0	0
2LEONARD WILLIAMS CHIEF FINANCE OFFICER	(i)	364,506	0	11,512	19,856	5,961	401,835	0
	(ii)	0	0	0	0	0	0	0
3GIULIO BOCCALETTI CSO & GLOBAL AMBASSADOR OF WATER	(i)	408,523	0	14,889	0	2,345	425,757	0
	(ii)	0	0	0	0	0	0	0
4BRIAN MCPEEK CHIEF CONSERVATION OFF (THRU 7/19)	(i)	400,520	0	768,280	22,400	15,565	1,206,765	0
	(ii)	0	0	0	0	0	0	0
5CHARLES BEDFORD REGIONAL DIRECTOR	(i)	342,253	0	470,996	22,400	23,226	858,875	0
	(ii)	0	0	0	0	0	0	0
6JAMES WILLIS ASP CHIEF DEVELOPMENT OFFICER	(i)	592,516	0	13,856	22,400	9,831	638,603	0
	(ii)	0	0	0	0	0	0	0
7WISLA HENEGHAN CHIEF OPERATING OFFICER AND GENERAL	(i)	491,546	0	1,518	22,400	15,143	530,607	0
	(ii)	0	0	0	0	0	0	0
8SANTIAGO GOWLAND EXECUTIVE VICE PRESIDENT	(i)	430,932	86	3,808	19,000	101	453,927	0
	(ii)	0	0	0	0	0	0	0
9DAVID BANKS INTERIM CHIEF CONSERVATION OFFICER	(i)	393,774	25,000	11,018	22,400	16,844	469,036	0
	(ii)	0	0	0	0	0	0	0
10RICHARD LOOMIS CHIEF MARKETING OFFICER	(i)	360,058	63,496	2,838	14,166	5,961	446,519	0
	(ii)	0	0	0	0	0	0	0
11MARIA DAMANAKI GLOBAL MANAGING DIR, FOR OCEANS	(i)	405,257	0	14,769	0	4,209	424,235	0
	(ii)	0	0	0	0	0	0	0
12MARC TOUITOU CHIEF INFORMATION OFFICER(THRU 11/19)	(i)	317,756	0	93,007	22,400	16,750	449,913	0
	(ii)	0	0	0	0	0	0	0
13MICHAEL SWEENEY STATE DIRECTOR	(i)	389,007	0	10,915	22,400	15,143	437,465	0
	(ii)	0	0	0	0	0	0	0
14WILLIAM ULFELDER NEW YORK EXECUTIVE DIRECTOR	(i)	386,349	0	10,607	22,400	16,844	436,200	0
	(ii)	0	0	0	0	0	0	0
15LYNN SCARLETT CO-CHIEF EXTERNAL AFFAIRS OFFICER	(i)	361,217	0	20,328	22,400	5,961	409,906	0
	(ii)	0	0	0	0	0	0	0
16THOMAS NEISES VP & ASSOCIATE CHIEF DEV OFFICER	(i)	378,657	0	990	19,000	8,654	407,301	0
	(ii)	0	0	0	0	0	0	0
17MARK BURGET EXEC VP AND REG DIRECTOR (THRU 3/20)	(i)	364,107	0	9,016	22,400	18,614	414,137	0
	(ii)	0	0	0	0	0	0	0
18GLENN PRICKETT CHIEF EXT AFFAIRS OFFICER (THRU 3/20)	(i)	120,476	0	250,467	9,846	16,108	396,897	0
	(ii)	0	0	0	0	0	0	0
19HUGH POSSINGHAM CHIEF SCIENTIST	(i)	322,422	0	27,916	0	3,772	354,110	0
	(ii)	0	0	0	0	0	0	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
21HEATHER TALLIS CHIEF SCIENTIST/STRATEGY INNOVATION	(i)	336,083	0	8,975	19,000	19,135	383,193	0
	(ii)	0	0	0	0	0	0	0
1AURELIO RAMOS REGIONAL MANAGING DIRECTOR	(i)	309,476	0	24,808	19,000	13,875	367,159	0
	(ii)	0	0	0	0	0	0	0
2SEEMA PAUL MANAGING DIRECTOR	(i)	318,195	13,886	388,049	22,400	7,000	749,530	0
	(ii)	0	0	0	0	0	0	0
3JAN MITTAN CHIEF PHILANTHROPY OFFICER, NEW YORK	(i)	356,112	5,000	11,344	22,400	9,831	404,687	0
	(ii)	0	0	0	0	0	0	0
4ANGELA WOO SOSDIAN EXECUTIVE DIRECTOR, GIFT PLANNING	(i)	322,875	0	8,181	22,400	5,961	359,417	0
	(ii)	0	0	0	0	0	0	0
5MICHAEL TETREAULT CHIEF PEOPLE OFFICER	(i)	318,429	0	5,089	22,400	15,143	361,061	0
	(ii)	0	0	0	0	0	0	0
6COLLEEN JOHNSON DIRECTOR OF PRINCIPAL GIFTS	(i)	315,173	0	990	19,000	15,143	350,306	0
	(ii)	0	0	0	0	0	0	0
7KAREN BERKY FORMER DIVISION DIRECTOR	(i)	0	0	224,900	0	0	224,900	0
	(ii)	0	0	0	0	0	0	0
8ADDISON DANA FORMER VP & DIRECTOR OF INVESTMENTS	(i)	129,662	0	27,114	10,604	8,410	175,790	0
	(ii)	0	0	0	0	0	0	0



Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule K  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
THE NATURE CONSERVANCY

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

►Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public  
Inspection

Employer identification number

53-0242652

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A COLORADO EDUCATIONAL AND CULTURAL FACILITIES AUTHORITY AUTHORITY	84-0896726	19645RPA3	12-01-2012	144,435,000	REFUNDING OF 2008 TE BOND SERIES		X		X		X

Part II Proceeds

		A		B		C		D	
1	Amount of bonds retired . . . . .	35,680,000							
2	Amount of bonds legally defeased . . . . .								
3	Total proceeds of issue . . . . .	144,435,000							
4	Gross proceeds in reserve funds . . . . .								
5	Capitalized interest from proceeds . . . . .								
6	Proceeds in refunding escrows . . . . .								
7	Issuance costs from proceeds . . . . .	915,000							
8	Credit enhancement from proceeds . . . . .								
9	Working capital expenditures from proceeds . . . . .								
10	Capital expenditures from proceeds . . . . .	143,520,000							
11	Other spent proceeds . . . . .								
12	Other unspent proceeds . . . . .								
13	Year of substantial completion . . . . .	2012							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)? . . . . .	X							
15	Were the bonds issued as part of an advance refunding issue of taxable bonds (or, if issued prior to 2018, an advance refunding issue)? . . . . .		X						
16	Has the final allocation of proceeds been made? . . . . .	X							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds? . . . . .	X							

Part III Private Business Use

					A		B		C		D	
					Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? . . . . .					X						
2	Are there any lease arrangements that may result in private business use of bond-financed property? . . . . .				X							

**Part III Private Business Use** (Continued)

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>3a</b> Are there any management or service contracts that may result in private business use of bond-financed property? . . . . .		X						
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
<b>c</b> Are there any research agreements that may result in private business use of bond-financed property? . . . . .		X						
<b>d</b> If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
<b>4</b> Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . . .	0.030 %							
<b>5</b> Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . . .								
<b>6</b> Total of lines 4 and 5 . . . . .	0.030 %							
<b>7</b> Does the bond issue meet the private security or payment test? . . . .	X							
<b>8a</b> Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued? . . . . .		X						
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . .								
<b>c</b> If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? . . . . .								
<b>9</b> Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? . . . . .	X							

**Part IV Arbitrage**

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>1</b> Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? . . . .		X						
<b>2</b> If "No" to line 1, did the following apply? . . . .								
<b>a</b> Rebate not due yet? . . . . .		X						
<b>b</b> Exception to rebate? . . . . .		X						
<b>c</b> No rebate due? . . . . .		X						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . .								
<b>3</b> Is the bond issue a variable rate issue? . . . . .	X							
<b>4a</b> Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of hedge . . . . .								
<b>d</b> Was the hedge superintegrated? . . . . .								
<b>e</b> Was the hedge terminated? . . . . .								

**Part IV Arbitrage** (Continued)

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>5a</b> Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of GIC . . . . .								
<b>d</b> Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? . . . . .								
<b>6</b> Were any gross proceeds invested beyond an available temporary period?		X						
<b>7</b> Has the organization established written procedures to monitor the requirements of section 148? . . . .	X							

**Part V Procedures To Undertake Corrective Action**

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?	X							

**Part VI Supplemental Information.** Provide additional information for responses to questions on Schedule K. (See instructions).

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I

Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and section 501(c)(29) organizations only).  
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2

Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958. . . . . ▶ \$

3

Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$

Part II

Loans to and/or From Interested Persons.  
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
(1) SHIRLEY HARRY HAGEY COMM PROP TRUST	MR. HAGEY IS A MEMBER OF THE BOARD OF DIRECTORS	0% INTEREST LOAN TO FUND CONSERVATION IN IDAHO	X		10,000,000	10,000,000		No	Yes		Yes	
Total						\$ 10,000,000						

Part III

Grants or Assistance Benefiting Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No

**Part V Supplemental Information**

Provide additional information for responses to questions on Schedule L (see instructions).

Return Reference	Explanation
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SCHEDULE M  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Noncash Contributions

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.  
►Attach to Form 990.  
►Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I

Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art . . . . .				
2 Art—Historical treasures . . . . .				
3 Art—Fractional interests . . . . .				
4 Books and publications . . . . .				
5 Clothing and household goods . . . . .				
6 Cars and other vehicles . . . . .	X	3	71,322	COMPARABLE SALES
7 Boats and planes . . . . .	X	1	4,250	COMPARABLE SALES
8 Intellectual property . . . . .				
9 Securities—Publicly traded . . . . .	X	1,654	63,553,683	AVERAGE SALES PRICE
10 Securities—Closely held stock . . . . .	X	2	4,529,499	APPRAISED VALUE
11 Securities—Partnership, LLC, or trust interests . . . . .				
12 Securities—Miscellaneous . . . . .				
13 Qualified conservation contribution—Historic structures . . . . .				
14 Qualified conservation contribution—Other . . . . .	X	64	84,716,155	APPRAISED VALUE
15 Real estate—Residential . . . . .	X	9	2,714,000	COMPARABLE SALES
16 Real estate—Commercial . . . . .				
17 Real estate—Other . . . . .				
18 Collectibles . . . . .				
19 Food inventory . . . . .				
20 Drugs and medical supplies . . . . .				
21 Taxidermy . . . . .				
22 Historical artifacts . . . . .				
23 Scientific specimens . . . . .				
24 Archeological artifacts . . . . .				
25 Other ► ( <u>IT HARDWARE</u> & <u>SOFTWARE</u> ) . . . . .	X	8	11,726,532	COMPARABLE SALES
26 Other ► ( <u>MISCELLANEOUS</u> ) . . . . .	X	265	1,116,235	COMPARABLE SALES
27 Other ► ( _____ ) . . . . .				
28 Other ► ( _____ ) . . . . .				

29

Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

61

30a

During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period? . . . . .

30a

Yes

No

b

If "Yes," describe the arrangement in Part II.

31

Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?

31

Yes

32a

Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? . . . . .

32a

No

b

If "Yes," describe in Part II.

33

If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

**Part II** **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference	Explanation
PART I, COLUMN (B):	THE AMOUNTS REPORTED IN PART I, COLUMN B REPRESENT THE NUMBER OF CONTRIBUTIONS RECEIVED. FOR PUBLICLY TRADED STOCK GIFTS, THE COUNT IS BASED ON THE NUMBER OF TRANSACTIONS.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury

Internal Revenue Service

Name of the organization  
THE NATURE CONSERVANCY

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

**Open to Public Inspection**

**Employer identification number**

53-0242652

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990, PART III, LINE 4	THE AMOUNTS PRESENTED ON PART III LINE 4A REPRESENT THE TOTAL FOR ALL OF THE PROGRAMS.



## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	THE FORM 990 IS PREPARED BY COHN REZNICK, BASED ON FINANCIAL STATEMENTS AUDITED BY PRICEWATERHOUSECOOPERS, AND OTHER INTERNALLY GENERATED INFORMATION BY THE CONSERVANCY'S TAX SERVICES TEAM. THE PREPARED 990 FORM IS REVIEWED BY THE CONSERVANCY'S TAX SERVICES TEAM AND MEMBERS OF SENIOR MANAGEMENT. THE BOARD AUDIT COMMITTEE THEN REVIEWS FOR ANY SIGNIFICANT ISSUES OR JUDGMENTS RELATING TO DISCLOSURES. COPIES ARE PROVIDED TO THE FULL BOARD OF DIRECTORS PRIOR TO FILING WITH THE IRS.

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	<p>THE NATURE CONSERVANCY'S MONITORING AND ENFORCEMENT OF ITS CONFLICTS POLICY IS GOVERNED BY ITS CONFLICT OF INTEREST STANDARD OPERATING PROCEDURE ("SOP") WHICH IS EXCERPTED AS FOLLO WS: BEFORE ENGAGING IN ANY ACTIVITY ON BEHALF OF THE CONSERVANCY, STAFF MUST DETERMINE (A) WHETHER THE ACTIVITY COULD GIVE RISE TO A CONFLICT OF INTEREST OR THE APPEARANCE OF A CON FLICT OF INTEREST, AND, IF SO, (B) WHETHER THE CONFLICT CAN OR SHOULD BE AVOIDED TO PROTEC T THE BEST INTERESTS OF THE CONSERVANCY. IF IT IS NOT REASONABLY POSSIBLE TO AVOID A CONFL ICT OF INTEREST OR THE APPEARANCE OF A CONFLICT OF INTEREST, OR IT IS NOT IN THE CONSERVAN CY'S BEST INTEREST TO DO SO, STAFF MUST DETERMINE APPROPRIATE STRATEGIES TO MITIGATE AND M ANAGE THE POTENTIAL ADVERSE CONSEQUENCES OF THE CONFLICT AND OBTAIN APPROVAL, AS DESCRIBED BELOW, PRIOR TO ENGAGING IN THE ACTIVITY. A CONFLICT OF INTEREST EXISTS WHEN AN INDIVIDUA L WHO IS RESPONSIBLE FOR ACTING IN THE BEST INTERESTS OF THE CONSERVANCY HAS ANOTHER INTER EST OR LOYALTY THAT COULD INFLUENCE OR IMPAIR, OR MAY APPEAR TO INFLUENCE OR IMPAIR, THE I NDIVIDUAL'S ABILITY TO ACT IN THE BEST INTERESTS OF THE CONSERVANCY. AS USED THROUGHOUT TH E SOP, THE TERMS "CONFLICT AND "CONFLICT OF INTEREST" INCLUDE: 1. ACTUAL CONFLICTS OF INTE REST; 2. POTENTIAL CONFLICTS OF INTEREST (SITUATIONS THAT COULD BECOME ACTUAL CONFLICTS IN THE FUTURE BASED UPON FORESEEABLE EVENTS OR THE PASSAGE OF TIME); AND 3. PERCEIVED CONFLI CTS OF INTEREST (SITUATIONS THAT OTHERS COULD REASONABLY PERCEIVE TO BE, OR HAVE THE APPEA RANCE OF, A CONFLICT OF INTEREST). GENERALLY, CONFLICTS CAN ARISE FROM RELATIONSHIPS BETWE EN THE CONSERVANCY AND STAFF, BOARD MEMBERS, TRUSTEES AND ADVISORS, AND THE FAMILIES OF AL L THOSE GROUPS. THERE ARE VERY SPECIFIC RULES REGARDING WHO IS A "COVERED PERSON" THAT ARE GOVERNED, IN GREAT PART, BY THE U.S. INTERNAL REVENUE SERVICE REQUIREMENTS FOR PUBLIC CHA RITIES. IF A CONFLICT OF INTEREST IS IDENTIFIED WHICH CANNOT REASONABLY BE AVOIDED OR IT I S NOT IN THE BEST INTEREST OF THE CONSERVANCY TO DO SO, BEFORE PROCEEDING WITH THE PROPOSE D ACTIVITY, REVIEW AND APPROVAL TO PROCEED MUST BE OBTAINED AS DESCRIBED IN THIS SECTION. WHILE A REQUEST FOR APPROVAL OF A PROPOSED COURSE OF ACTION IS PENDING OR BEING CONSIDERED , THE TRANSACTION OR ACTIVITY CANNOT PROCEED. A. BOARD AND KEY EMPLOYEE CERTIFICATIONS. AL L CONSERVANCY BOARD MEMBERS AND KEY EMPLOYEES SHALL ANNUALLY CERTIFY THAT THEY HAVE READ T HE CONFLICTS OF INTEREST POLICY AND HAVE DISCLOSED ALL CONFLICTS. B. SUPERVISOR APPROVAL R EQUIRED. IN THE CASE OF STAFF, PRIOR TO SUBMISSION FOR REVIEW AND APPROVAL TO THE CONFLICT S COMMITTEE THE CONFLICT OF INTEREST MUST BE RAISED TO THE INDIVIDUAL'S SUPERVISOR AND THE SUPERVISOR MUST MAKE THE DETERMINATION THAT HE OR SHE (A) WISHES TO PURSUE THE PROPOSED A CTIVITY AND (B) APPROVES THE RECOMMENDED COURSE OF ACTION AND PROPOSED MITIGATION AS SUFFI CIENT. SIGNATURE ON THE APPROVAL FORM INDICATES THIS APPROVAL. REGIONAL LEVEL APPROVAL ALS O IS REQUIRED. C. CONFLICTS CO</p>

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	<p>MMITTEE REVIEW REQUIRED. THE CONFLICTS COMMITTEE REVIEWS AND MAKES DETERMINATIONS ABOUT CO NFLICTS OF INTEREST INVOLVING THE CONSERVANCY, UNLESS EXCEPTED BY THIS SOP. SEE CONFLICTS OF INTEREST FOR THE CONFLICTS COMMITTEE CHARTER, MEETING SCHEDULE AND LIST OF COMMITTEE ME MBERS. STAFF MUST SUBMIT A REQUEST FOR CONFLICTS COMMITTEE APPROVAL FORM TO THE CONFLICTS COMMITTEE WHEN SEEKING REVIEW AND APPROVAL. THE FORM SHOULD EXPLAIN WHY THE CONFLICT CANNO T OR SHOULD NOT BE AVOIDED AND RECOMMEND A COURSE OF ACTION DESIGNED TO MINIMIZE THE CONFL ICT'S POTENTIAL ADVERSE CONSEQUENCES. BY SUBMITTING THE FORM, BOTH THE PERSON SUBMITTING T HE FORM AND HIS/HER SUPERVISOR (A) ARE RESPONSIBLE FOR ENSURING THAT THE FORM MAKES A THOR OUGH DISCLOSURE OF THE RELEVANT INFORMATION, AND (B) ARE DEEMED TO SUPPORT AND BE RESPONSI BLE FOR THE RECOMMENDED COURSE OF ACTION. THE APPROPRIATE CONSERVANCY ATTORNEY MAY BE CONS ULTED TO ASSIST IN ANALYZING THE CONFLICT. BOARD MEMBERS AND TRUSTEES SHOULD CONTACT THE C ONSERVANCY'S CHIEF COMPLIANCE OFFICER TO REQUEST A REVIEW BY THE CONFLICTS COMMITTEE. D. R EVIEW BY THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS. ALL CONFLICTS OF INTEREST INVOLVIN G A MEMBER OF THE BOARD OF DIRECTORS, A DIRECTOR'S FAMILY MEMBERS, A DIRECTOR'S CONTROLLED ENTITIES, OR A SUBSTANTIAL CONTRIBUTOR SHALL BE SUBMITTED TO THE AUDIT COMMITTEE OF THE B OARD OF DIRECTORS FOR REVIEW AND DISPOSITION. REFERRAL TO THE AUDIT COMMITTEE IS MADE BY T HE GENERAL COUNSEL OR CHIEF COMPLIANCE OFFICER ON BEHALF OF THE CONFLICTS COMMITTEE ALONG WITH THE RECOMMENDATION FOR DISPOSITION MADE BY THE CONFLICTS COMMITTEE.</p>

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE PRESIDENT AND CHIEF EXECUTIVE OFFICER'S, AS WELL AS, MEMBERS OF THE EXECUTIVE TEAM'S PERFORMANCES AND COMPENSATION ARE REVIEWED ANNUALLY BY THE BOARD OF DIRECTORS. THE PERFORMANCE AND COMPENSATION OF ALL OTHER KEY EMPLOYEES IS REVIEWED ANNUALLY BY THEIR DIRECT SUPERVISOR. ALL COMPENSATION AMOUNTS ARE BASED ON INFORMATION PROVIDED BY AN INDEPENDENT COMPENSATION CONSULTANT WHO UTILIZES COMPARABLE DATA FROM FORM 990'S FROM OTHER ORGANIZATIONS AND COMPENSATION SURVEY'S AND STUDIES TO ENSURE REASONABLENESS.

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE NATURE CONSERVANCY'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC VIA OUR WEBSITE: NATURE.ORG.

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACT/PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES 103,308,786. MANAGEMENT AND GENERAL EXPENSES 10,597,968. FUNDRAISING EXPENSES 2,473,933. TOTAL EXPENSES 116,380,687.

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990, PART XI, LINE 9:	CONSOLIDATED ENTITIES ADJUSTMENT -35,507,180. SPLIT INTEREST CHANGE IN VALUATION 20,528,054. FOREIGN EXCHANGE GAIN/LOSSES -618,273. DISTRIBUTIONS FROM NONCONTROLLING INTERESTS -400,000.

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990 FILING	THE FORM 990 WAS PREPARED BASED ON THE BEST AVAILABLE INFORMATION AVAILABLE AT THE TIME OF FILING. SHOULD ADDITIONAL INFORMATION BECOME AVAILABLE THAT MATERIALLY IMPACTS THE ACCURACY OF THE FILING, IT WILL BE AMENDED.



SCHEDULE R  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.  
▶ Attach to Form 990.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization  
THE NATURE CONSERVANCY

Employer identification number  
53-0242652

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

See Additional Data Table

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

See Additional Data Table

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No

**Part III Identification of Related Organizations Taxable as a Partnership.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end- of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
<b>(1)</b> PT PUTRI NAGA KOMODO LLC JL PURA SEGARA PELABUHAN RAYA JL PU BALI ID	CONSERVATION	ID	N/A	RELATED				No		Yes		60.000 %
<b>(2)</b> CUMBERLANDS FOREST LP 4245 FAIRFAX DRIVE ARLINGTON, VA 22203 83-2851270	CONSERVATION	VA	THE NATURE CONSERVANCY	RELATED	218,890	39,884,879		No		Yes		100.000 %
<b>(3)</b> KIPETO SPV LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203 85-1284084	INVESTMENT	VA	THE NATURE CONSERVANCY	RELATED				No		Yes		100.000 %

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

See Additional Data Table

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No

**Part V Transactions With Related Organizations.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
<b>a</b> Receipt of <b>(i)</b> interest, <b>(ii)</b> annuities, <b>(iii)</b> royalties, or <b>(iv)</b> rent from a controlled entity . . . . .	<b>1a</b>	No
<b>b</b> Gift, grant, or capital contribution to related organization(s) . . . . .	<b>1b</b> Yes	
<b>c</b> Gift, grant, or capital contribution from related organization(s) . . . . .	<b>1c</b> Yes	
<b>d</b> Loans or loan guarantees to or for related organization(s) . . . . .	<b>1d</b> Yes	
<b>e</b> Loans or loan guarantees by related organization(s) . . . . .	<b>1e</b> Yes	
<b>f</b> Dividends from related organization(s) . . . . .	<b>1f</b>	No
<b>g</b> Sale of assets to related organization(s) . . . . .	<b>1g</b>	No
<b>h</b> Purchase of assets from related organization(s) . . . . .	<b>1h</b>	No
<b>i</b> Exchange of assets with related organization(s) . . . . .	<b>1i</b>	No
<b>j</b> Lease of facilities, equipment, or other assets to related organization(s) . . . . .	<b>1j</b> Yes	
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s) . . . . .	<b>1k</b>	No
<b>l</b> Performance of services or membership or fundraising solicitations for related organization(s) . . . . .	<b>1l</b> Yes	
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s) . . . . .	<b>1m</b> Yes	
<b>n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .	<b>1n</b> Yes	
<b>o</b> Sharing of paid employees with related organization(s) . . . . .	<b>1o</b> Yes	
<b>p</b> Reimbursement paid to related organization(s) for expenses . . . . .	<b>1p</b> Yes	
<b>q</b> Reimbursement paid by related organization(s) for expenses . . . . .	<b>1q</b> Yes	
<b>r</b> Other transfer of cash or property to related organization(s) . . . . .	<b>1r</b> Yes	
<b>s</b> Other transfer of cash or property from related organization(s) . . . . .	<b>1s</b> Yes	

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) THE NATURE CONSERVANCY LIMITED (AUSTRALIA)	S	10,120,926	FMV
(2) NATURE UNITED (FORMERLY TNC OF CANADA)	S	84,184	FMV
(3) YAYASAN KONSERVASI ALAM NUSANTARA	S	3,008,804	FMV

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

**Part VII**

**Supplemental Information**

Provide additional information for responses to questions on Schedule R. (see instructions).

Return Reference	Explanation

Additional Data

Software ID:  
Software Version:  
EIN: 53-0242652  
Name: THE NATURE CONSERVANCY

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Total income	(e) End-of-year assets	(f) Direct Controlling Entity
WOODLAND DEVELOPMENT COMPANY LLC 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203 55-0807256	CONSERVATION	CI	0	2,047,280	THE NATURE CONSERVANCY
TNC CHINA LLC 4245 N FAIRFAX DRIVE ARLINGTON, VA 22203 26-4484383	CONSERVATION	DE	107,775	3,233,152	THE NATURE CONSERVANCY
THE NATURE CONSERVANCY IN EUROPE GEMEINNUTZIGE GMBH C/O NABU CHARITESTR 3 BERLIN D10117 GM	CONSERVATION	GM	50,182	539,942	THE NATURE CONSERVANCY
FORTIN CHACABUCO LLC 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203	CONSERVATION	DE	1,804	1,490,236	THE NATURE CONSERVANCY
CUMBERLAND FOREST GP LLC C/O THE NATURE CONSERVANCY 4245 FAI ARLINGTON, VA 22203 83-2859863	CONSERVATION	VA	50	2,342,189	THE NATURE CONSERVANCY
CF ATAYA LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203 83-3729901	CONSERVATION	VA	6,735,573	71,733,155	THE NATURE CONSERVANCY
CF HIGHLANDS LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203 83-3747956	CONSERVATION	VA	1,275,422	56,451,576	THE NATURE CONSERVANCY
ZARCADES GIFT I LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203 83-2873604	INVESTMENT	VA	86,244	0	THE NATURE CONSERVANCY

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
SIG QUADRA 01 LOTE 985 A 1005 SALA BRASILIA, DF BR	CONSERVATION	BR			THE NATURE CONSERVANCY	Yes	
201 MISSION STREET 4TH FLOOR SAN FRANCISCO, CA 94105 20-5797732	FUNDRAISING	CA	501(C)(3)	LINE 11	THE NATURE CONSERVANCY	Yes	
245 RIVERSIDE DRIVE WEST END QUEEN AS	CONSERVATION	AS			THE NATURE CONSERVANCY	Yes	
AVE FRANCISCO DE MIRANDA URB LOS PA VE	CONSERVATION	VE			THE NATURE CONSERVANCY	Yes	
201 MISSION STREET 4TH FLOOR SAN FRANCISCO, CA 94105 27-0038237	CONSERVATION	CA	501(C)(3)	LINE 12A, I	THE NATURE CONSERVANCY	Yes	
4245 N FAIRFAX DRIVE ARLINGTON, VA 22203 31-1656561	GRANTMAKING	VA	501(C)(4)		THE NATURE CONSERVANCY	Yes	
CLAYTON CIUDAD DEL SABER CALLE PRIN PM	CONSERVATION	PM			THE NATURE CONSERVANCY	Yes	
RIO SAN ANGEL 9 COLONIA GUADALUPE I MX	CONSERVATION	MX			THE NATURE CONSERVANCY	Yes	
250 CITY CENTRE AVENUE SUITE 506 CA	CONSERVATION	CA			THE NATURE CONSERVANCY	Yes	
10 QUEEN STREET PLACE LONDON EC4R 1 UK	CONSERVATION	UK			THE NATURE CONSERVANCY	Yes	
3RD FLOOR GRAHA ISKANDARSYAH JL IS ID	CONSERVATION	ID			THE NATURE CONSERVANCY	Yes	
C/O TNC BELLA VILLA BROOKSIDE GROVE KE	CONSERVATION	KE			THE NATURE CONSERVANCY	Yes	
491 SMOLLETT STREET ALBURY NSW 264 AS	CONSERVATION	AS			THE NATURE CONSERVANCY	Yes	
2107 PROSPERITY MILLENNIA PLAZA 663 HK	CONSERVATION	HK			THE NATURE CONSERVANCY	Yes	
50 CUSTOMHOUSE QUAY WELLINGTON CENT NZ	CONSERVATION	NZ			THE NATURE CONSERVANCY	Yes	
50 CUSTOMHOUSE QUAY WELLINGTON CENT NZ	CONSERVATION	NZ			THE NATURE CONSERVANCY	Yes	
ANNEXE BUILDING B-4 GREATER KAILASH IN	CONSERVATION	IN			THE NATURE CONSERVANCY	Yes	
9 BLESBOK STREET SCARBOROUGH CAPE T SF	CONSERVATION	SF			THE NATURE CONSERVANCY	Yes	
4245 N FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203 85-1228166	CONSERVATION	VA	501(C)(3)	LINE 12A, I	THE NATURE CONSERVANCY	Yes	

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust									
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
MONTARK INC 1185 AVENUE OF THE AMERICAS NEW YORK, NY 10036 13-3386301	CONSERVATION	NY	THE NATURE CONSERVANCY	C			100.000 %	Yes	
THE NATURE CONSERVANCY OF NEW MEXICO 212 E MARCY STREET MX 91-1841899	CONSERVATION	NM	THE NATURE CONSERVANCY	C		462,986	100.000 %	Yes	
CHARITABLE REMAINDER TRUSTS (443) 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203	CHARITABLE REMAINDER TRUSTS	VA	N/A	T					No
TNC ECO-CONSERVATION CONSULTING (BEIJING) B4-2 QIJIAUYUAN DIPLOMATIC COMPOUND CH	CONSERVATION	CH	THE NATURE CONSERVANCY	C	412	26,762	100.000 %	Yes	
COLCHECCIO LIMITED PO BOX 19738-00100 GPONAIROBI KE	CONSERVATION	KE	LOISABA COMMUNITY	C			100.000 %	Yes	
ORYX LIMITED PO BOX 19738-00100 GPO NAIROBI KE	MANAGEMENT COMPANY	KE	LOISABA COMMUNITY	C	1,894,552	6,242,032	100.000 %	Yes	
GREEN STORMWATER SOLUTIONS INC 4245 NORTH FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203 47-5621249	CONSERVATION	DC	THE NATURE CONSERVANCY	C	1	2,053,666	100.000 %	Yes	
TNC SUSTAINABLE WATER HOLDINGS INC 4245 NORTH FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203 83-3122109	INVESTMENT	DE	THE NATURE CONSERVANCY	C	50,026	1,510,130	100.000 %	Yes	
RESILIENT OCEANS LLC 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203 85-1437274	INVESTMENT	VA	THE NATURE CONSERVANCY	C			100.000 %	Yes	
DISTRICT STORMWATER LLC 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203 81-1318334	CONSERVATION	VA	THE NATURE CONSERVANCY	C	590,275	588,446	100.000 %	Yes	
TNC IMPACT HOLDINGS ONE INC 4245 N FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203 85-1292458	INVESTMENT	VA	THE NATURE CONSERVANCY	C			100.000 %	Yes	